# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## **FORM 10-Q**

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☑ QUARTERLY REPORT PURSUANT TO S 1934	ECTION 13 OR 15(d)	OF THE SECURITIES	EXCHANGE ACT OF
For the qua	orterly period ended Decembo OR	er 31, 2023	
☐ TRANSITION REPORT PURSUANT TO S 1934	ECTION 13 OR 15(d)	OF THE SECURITIES	EXCHANGE ACT OF
	ition period fromtommission file number 1-1107		
	CORPORAT		
(Ехаст паш	e of registrant as specified in	us charter)	
Pennsylvania (State or other jurisdiction of incorporation or organization)		23-2668356 (I.R.S. Employ Identification N	er
	Gulph Road, King of Prussia, s of Principal Executive Offices) (Zip		
(Registra	(610) 337-1000 ant's telephone number, including are	ea code)	
Securities regis	stered pursuant to Section 12	(b) of the Act:	
Title of each class:	Trading Symbol(s):	Name of each ex	xchange on which registered:
Common Stock, without par value	UGI		ork Stock Exchange
Corporate Units	UGIC	New Y	ork Stock Exchange
ndicate by check mark whether the registrant (1) has filed all during the preceding 12 months (or for such shorter period the requirements for the past 90 days. Yes $\boxtimes$ No $\square$			
ndicate by check mark whether the registrant has submitted Regulation S-T ( $\S 232.405$ of this chapter) during the preceding Yes $\boxtimes$ No $\square$			
indicate by check mark whether the registrant is a large accel emerging growth company. See the definitions of "large accompany" in Rule 12b-2 of the Exchange Act.			
E	erated filer ing growth company	□ Non-accele	erated filer
f an emerging growth company, indicate by check mark if the or revised financial accounting standards provided pursuant to indicate by check mark whether the registrant is a shell compand I January 26, 2024, there were 209,551,431 shares of UGI Compande C	Section 13(a) of the Exchange my (as defined in Rule 12b-2 of	Act. $\square$ the Exchange Act). Yes $\square$ N	

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## GLOSSARY OF TERMS AND ABBREVIATIONS

Terms and abbreviations used in this Form 10-O are defined below:

## **UGI Corporation and Related Entities**

AmeriGas OLP - AmeriGas Propane, L.P., the principal operating subsidiary of AmeriGas Partners

AmeriGas Partners - AmeriGas Partners, L.P., an indirect wholly owned subsidiary of UGI; also referred to, together with its consolidated subsidiaries, as the "Partnership"

AmeriGas Propane - Reportable segment comprising AmeriGas Propane, Inc. and its subsidiaries, including AmeriGas Partners and AmeriGas OLP

AmeriGas Propane, Inc. - A wholly owned second-tier subsidiary of UGI and the general partner of AmeriGas Partners

AvantiGas - AvantiGas Limited, an indirect wholly owned subsidiary of UGI International, LLC

Company - UGI and its consolidated subsidiaries collectively

**DVEP** - DVEP Investeringen B.V., an indirect wholly owned subsidiary of UGI International, LLC

Electric Utility - UGI Utilities' regulated electric distribution utility

Energy Services - UGI Energy Services, LLC, a wholly owned subsidiary of Enterprises

Enterprises - UGI Enterprises, LLC, a wholly owned subsidiary of UGI

ESFC - Energy Services Funding Corporation, a wholly owned subsidiary of Energy Services

Flaga - Flaga GmbH, an indirect wholly owned subsidiary of UGI International, LLC

Gas Utility - UGI's regulated natural gas businesses, inclusive of PA Gas Utility and WV Gas Utility

MBL Bioenergy - MBL Bioenergy, LLC

Midstream & Marketing - Reportable segment comprising Energy Services and subsidiaries including UGID

Mountaineer - Mountaineer Gas Company, a natural gas distribution company in West Virginia and a wholly owned subsidiary of Mountaintop Energy Holdings, LLC

Mountaintop Energy Holdings, LLC - Parent company of Mountaineer and wholly owned subsidiary of UGI, acquired on September 1, 2021

PA Gas Utility - UGI Utilities' regulated natural gas distribution business, primarily located in Pennsylvania

Partnership - AmeriGas Partners and its consolidated subsidiaries, including AmeriGas OLP; also referred to as "AmeriGas Partners"

Pennant - Pennant Midstream, LLC, an indirect wholly owned subsidiary of Energy Services

Pine Run - Pine Run Gathering, LLC

UGI - UGI Corporation or, collectively, UGI Corporation and its consolidated subsidiaries

UGI France - UGI France SAS (a Société par actions simplifiée), an indirect wholly owned subsidiary of UGI International, LLC

UGI International - Reportable segment principally comprising UGI's foreign operations

UGI International, LLC - UGI International, LLC, a wholly owned subsidiary of Enterprises

UGI Utilities - UGI Utilities, Inc., a wholly owned subsidiary of UGI comprising PA Gas Utility and Electric Utility

UGID - UGI Development Company, a wholly owned subsidiary of Energy Services

UniverGas - UniverGas Italia S.r.l, an indirect wholly owned subsidiary of UGI International, LLC

Utilities - Reportable segment comprising UGI Utilities and Mountaintop Energy Holdings, LLC

WV Gas Utility - Mountaineer's regulated natural gas distribution business, located in West Virginia

## Other Terms and Abbreviations

2023 Annual Report - UGI Annual Report on Form 10-K for the fiscal year ended September 30, 2023

2022 three-month period - Three months ended December 31, 2022

2023 three-month period - Three months ended December 31, 2023

2024 Purchase Contract - A forward stock purchase contract issued by the Company as a part of the issuance of Equity Units which obligates holders to purchase a number of shares of UGI Common Stock from the Company on June 1, 2024

2022 AmeriGas OLP Credit Agreement - Revolving credit agreement entered into by AmeriGas OLP on September 28, 2022 and scheduled to expire in September 2026

AOCI - Accumulated Other Comprehensive Income (Loss)

ASC - Accounting Standards Codification

ASC 606 - ASC 606, "Revenue from Contracts with Customers"

ASU - Accounting Standards Update

Bcf - Billions of cubic feet

COA - Consent Order and Agreement

CODM - Chief Operating Decision Maker as defined in ASC 280, "Segment Reporting"

Common Stock - Shares of UGI common stock

**Convertible Preferred Stock** - Preferred stock of UGI titled 0.125% series A cumulative perpetual convertible preferred stock without par value and having a liquidation preference of \$1,000 per share

DS - Default service

DSIC - Distribution System Improvement Charge

Equity Unit - A corporate unit consisting of a 2024 Purchase Contract and 1/10th or 10% undivided interest in one share of Convertible Preferred Stock

Exchange Act - Securities Exchange Act of 1934, as amended

FASB - Financial Accounting Standards Board

FDIC - Federal Deposit Insurance Corporation

FERC - Federal Energy Regulatory Commission

Fiscal 2021 - The fiscal year ended September 30, 2021

Fiscal 2022 - The fiscal year ended September 30, 2022

Fiscal 2023 - The fiscal year ended September 30, 2023

Fiscal 2024 - The fiscal year ending September 30, 2024

Fiscal 2025 - The fiscal year ending September 30, 2025

Fiscal 2026 - The fiscal year ending September 30, 2026

**GAAP** - U.S. generally accepted accounting principles

Gwh - Millions of kilowatt hours

ICE - Intercontinental Exchange

IREP - Infrastructure Replacement and Expansion Plan

IRPA - Interest rate protection agreement

LNG - Liquefied natural gas

**LPG** - Liquefied petroleum gas

MDPSC - Maryland Public Service Commission

MGP - Manufactured gas plant

NOAA - National Oceanic and Atmospheric Administration

NPNS - Normal purchase and normal sale

NTSB - National Transportation Safety Board

NYDEC - New York State Department of Environmental Conservation

NYMEX - New York Mercantile Exchange

OSHA - Occupational Safety and Health Administration

PADEP - Pennsylvania Department of Environmental Protection

PAPUC - Pennsylvania Public Utility Commission

PGA - Purchased gas adjustment

PGC - Purchased gas costs

**PRP** - Potentially responsible party

Purchase Contracts - Forward stock purchase contracts issued by UGI Corporation in May 2021, which obligate holders to purchase a number of shares of UGI common stock from the Company on June 1, 2024

Receivables Facility - A receivables purchase facility of Energy Services with an issuer of receivables-backed commercial paper

**Retail core-market** - Comprises firm residential, commercial and industrial customers to whom Utilities has a statutory obligation to provide service that purchase their natural gas from Utilities

RNG - Renewable natural gas

**ROD** - Record of Decision

SEC - U.S. Securities and Exchange Commission

U.K. - United Kingdom

U.S. - United States of America

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*UGI Utilities 2023 Credit Agreement -* Revolving credit agreement entered into by UGI Utilities on November 9, 2023, as amended, scheduled to expire in November 2028

*UGI Utilities Credit Agreement* - Revolving credit agreement entered into by UGI Utilities on June 27, 2019, as amended, scheduled to expire in June 2024, repaid in full and terminated concurrently with the execution of the UGI Utilities 2023 Credit Agreement

USD - U.S. dollar

WVPSC - Public Service Commission of West Virginia

## PART I FINANCIAL INFORMATION ITEM 1. FINANCIAL STATEMENTS

## CONDENSED CONSOLIDATED BALANCE SHEETS

(unaudited) (Millions of dollars)

ASSETS Current assets: Cash and cash equivalents Restricted cash			
Cash and cash equivalents			
Restricted cash	\$ 204	\$ 241	\$ 317
	98	99	227
Accounts receivable (less allowances for doubtful accounts of \$77, \$71 and \$69, respectively)	1,188	878	1,578
Accrued utility revenues	120	33	147
Inventories	441	433	618
Derivative instruments	41	75	238
Prepaid expenses and other current assets	193	286	331
Total current assets	2,285	2,045	3,456
Property, plant and equipment, (less accumulated depreciation of \$4,709, \$4,581 and \$4,344, respectively)	8,601	8,547	8,176
Goodwill	3,070	3,027	3,697
Intangible assets, net	430	443	488
Utility regulatory assets	298	302	314
Derivative instruments	15	49	187
Other assets	1,017	988	810
Total assets	\$ 15,716	\$ 15,401	\$ 17,128
LIABILITIES AND EQUITY		-	
Current liabilities:			
Current maturities of long-term debt	\$ 54	\$ 57	\$ 402
Short-term borrowings	557	649	991
Accounts payable	741	613	1,014
Derivative instruments	124	60	133
Other current liabilities	865	895	840
Total current liabilities	2,341	2,274	3,380
Long-term debt	6,769	6,543	6,323
Deferred income taxes	913	928	958
Derivative instruments	49	27	36
Other noncurrent liabilities	1,212	1,235	1,243
Total liabilities	11,284	11,007	11,940
Commitments and contingencies (Note 9)	<u> </u>		
Equity:			
UGI Corporation stockholders' equity:			
Preferred stock, without par value (authorized – 5,000,000 shares; issued – 220,000, 220,000 and 220,000 Series A shares, respectively)	167	167	167
UGI Common Stock, without par value (authorized — 450,000,000 shares; issued — 210,908,238, 210,906,052 and 210,621,970 shares, respectively)	1,501	1,503	1,482
Retained earnings	3,042	3,027	3,808
Accumulated other comprehensive loss	(232)	(256)	(231
Treasury stock, at cost	(55)	(55)	(46
Total UGI Corporation stockholders' equity	4,423	4,386	5,180
Noncontrolling interests	9	8	8
Total equity	4,432	4,394	5,188
	\$ 15,716	\$ 15,401	\$ 17,128

## CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(unaudited)

(Millions of dollars, except per share amounts)

		Three Mor Decem	
		2023	2022
Revenues	\$	2,121	\$ 2,759
Costs and expenses:			
Cost of sales (excluding depreciation and amortization shown below)		1,202	3,106
Operating and administrative expenses		530	529
Depreciation and amortization		137	131
Loss on disposal of UGI International energy marketing business		28	215
Other operating income, net		(8)	(18)
		1,889	 3,963
Operating income (loss)		232	 (1,204)
Income from equity investees		1	1
Other non-operating expense, net		(13)	(28)
Interest expense		(100)	(92)
Income (loss) before income taxes		120	 (1,323)
Income tax (expense) benefit		(26)	369
Net income (loss) attributable to UGI Corporation	\$	94	\$ (954)
Earnings (loss) per common share attributable to UGI Corporation stockholders:	<u>===</u>		
Basic	\$	0.45	\$ (4.54)
Diluted	\$	0.44	\$ (4.54)
Weighted-average common shares outstanding (thousands):			
Basic		209,782	 209,934
Diluted		215,570	209,934

## CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(unaudited) (Millions of dollars)

	Three Months Ended December 31,			
	2023		2022	
Net income (loss) including noncontrolling interests	\$ 94	\$	(954)	
Other comprehensive income (loss):	,			
Net (losses) gains on derivative instruments (net of tax of \$7 and \$(1), respectively)	(15)		3	
Reclassifications of net gains on derivative instruments (net of tax of \$3 and \$2, respectively)	(10)		(5)	
Foreign currency adjustments (net of tax of \$12 and \$30, respectively)	49		151	
Other comprehensive income	 24		149	
Comprehensive income (loss) attributable to UGI Corporation	\$ 118	\$	(805)	

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(unaudited) (Millions of dollars)

		Three Months Ended December 31,		
		2023	2022	
CASH FLOWS FROM OPERATING ACTIVITIES				
Net income (loss) including noncontrolling interests	\$	94	\$ (	(954)
Adjustments to reconcile net income (loss) including noncontrolling interests to net cash provided (used) by operating activities:				
Depreciation and amortization		137		131
Deferred income tax benefit, net		(22)	(	(356)
Provision for uncollectible accounts		16		13
Changes in unrealized gains and losses on derivative instruments		141	1	1,402
Loss on disposal of UGI International energy marketing business		28		215
Impairment of assets		_		19
Income from equity investees		(1)		(1
Amortization of Energy Services interest rate swap settlement		(6)		_
Other, net		(11)		22
Net change in:				
Accounts receivable and accrued utility revenues		(393)	(	(569
Income taxes receivable		_		77
Inventories		2		67
Utility deferred fuel and power costs, net of changes in unsettled derivatives		26		(18
Accounts payable		131		123
Derivative instruments collateral deposits paid		(35)	(	(343)
Other current assets		45		(6
Other current liabilities		(33)		(62
Net cash provided (used) by operating activities		119	(	(240)
CASH FLOWS FROM INVESTING ACTIVITIES				
Expenditures for property, plant and equipment		(156)	(	(210)
Acquisitions of businesses and assets, net of cash acquired		_		(9
Investments in equity method investees		(19)		(40
Other, net		10		(12
Net cash used by investing activities		(165)	(	(271
CASH FLOWS FROM FINANCING ACTIVITIES				
Dividends on UGI Common Stock		(79)		(76
Issuances of long-term debt, net of discount and issuance costs		330		155
Repayments of long-term debt and finance leases, including redemption premiums		(144)	(	(128)
(Decrease) increase in short-term borrowings		(160)		487
Receivables Facility net borrowings		60		121
Payments on Purchase Contracts		(4)		(4
Issuances of UGI Common Stock		_		5
Repurchases of UGI Common Stock		_		(12
Net cash provided by financing activities		3		548
Effect of exchange rate changes on cash, cash equivalents and restricted cash		5		38
Cash, cash equivalents and restricted cash (decrease) increase	\$	(38)	\$	75
CASH, CASH EQUIVALENTS AND RESTRICTED CASH				
Cash, cash equivalents and restricted cash at end of period	\$	302	\$	544
Cash, cash equivalents and restricted cash at beginning of period	<b>~</b>	340	*	469
Cash, cash equivalents and restricted cash (decrease) increase	\$	(38)	\$	75

## CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

(unaudited)

(Millions of dollars, except per share amounts)

	Three Months Ended December 31,			
		2023		2022
Preferred stock, without par value				
Balance, beginning of period	\$	167	\$	162
Cumulative effect of change in accounting				5
Balance, end of period	\$	167	\$	167
Common stock, without par value				
Balance, beginning of period	\$	1,503	\$	1,483
Common Stock issued in connection with employee and director plans, net of tax withheld		_		2
Equity-based compensation (income) expense		(2)		3
Cumulative effect of change in accounting		_		(6)
Balance, end of period	\$	1,501	\$	1,482
Retained earnings				
Balance, beginning of period	\$	3,027	\$	4,841
Cumulative effect of change in accounting		_		1
Losses on common stock transactions in connection with employee and director plans		_		(4)
Net income (loss) attributable to UGI Corporation		94		(954)
Cash dividends on UGI Common Stock (\$0.375 and \$0.36, respectively)		(79)		(76)
Balance, end of period	\$	3,042	\$	3,808
Accumulated other comprehensive income (loss)				
Balance, beginning of period	\$	(256)	\$	(380)
Net (losses) gains on derivative instruments		(15)		3
Reclassification of net gains on derivative instruments		(10)		(5)
Foreign currency adjustments		49		151
Balance, end of period	\$	(232)	\$	(231)
Treasury stock				
Balance, beginning of period	\$	(55)	\$	(40)
Common Stock issued in connection with employee and director plans, net of tax withheld				6
Repurchases of UGI Common Stock		_		(12)
Balance, end of period	\$	(55)	\$	(46)
Total UGI stockholders' equity	\$	4,423	\$	5,180
Noncontrolling interests				•
Balance, beginning of period	\$	8	\$	8
Other		1		_
Balance, end of period	\$	9	\$	8
Total equity	\$	4,432	\$	5,188
The state of				

#### **Notes to Condensed Consolidated Financial Statements**

(unaudited)

(Currency in millions, except per share amounts and where indicated otherwise)

## Note 1 — Nature of Operations

UGI is a holding company that, through subsidiaries and affiliates, distributes, stores, transports and markets energy products and related services in the U.S. and Europe. We own and operate (1) natural gas and electric distribution utilities; (2) energy marketing, midstream infrastructure, storage, natural gas gathering and processing, natural gas production, electricity generation and energy services businesses; and (3) retail propane and other LPG marketing and distribution businesses.

Our Utilities segment includes UGI Utilities and Mountaineer. PA Gas Utility serves customers in eastern and central Pennsylvania and in portions of one Maryland county, and Mountaineer serves customers in West Virginia. Electric Utility serves customers in portions of Luzerne and Wyoming counties in northeastern Pennsylvania. PA Gas Utility is subject to regulation by the PAPUC and FERC and, with respect to its customers in Maryland, the MDPSC. Mountaineer is subject to regulation by the WVPSC and FERC. Electric Utility is subject to regulation by the PAPUC and FERC.

Energy Services conducts, directly and through subsidiaries and affiliates, energy marketing, including RNG, midstream transmission, LNG storage, natural gas gathering and processing, natural gas and RNG production, electricity generation and energy services businesses primarily in the eastern region of the U.S., eastern Ohio, the panhandle of West Virginia and California. UGID owns electricity generation facilities principally located in Pennsylvania. Energy Services and its subsidiaries' storage, LNG and portions of its midstream transmission operations are subject to regulation by the FERC.

UGI International, LLC, through its subsidiaries and affiliates, primarily conducts an LPG distribution business throughout much of Europe. The LPG business is conducted principally through our subsidiaries, UGI France, Flaga, AvantiGas, and UniverGas. During Fiscal 2023, we made significant progress on our strategic decision to exit the energy marking business at UGI International. In Fiscal 2023, we divested our energy marketing business in the United Kingdom and Belgium. During the three months ended December 31, 2023 we divested substantially all of our energy marketing business in France and continued to make significant progress on the wind-down of our energy marketing business in the Netherlands. See Note 5 for additional information regarding the UGI International energy marketing business.

We conduct a domestic propane marketing and distribution business through AmeriGas Partners. AmeriGas Partners conducts its propane marketing and distribution business through its principal operating subsidiary, AmeriGas OLP.

## Note 2 — Summary of Significant Accounting Policies

The accompanying condensed consolidated financial statements and footnotes are unaudited and have been prepared in accordance with GAAP and the rules and regulations of the SEC. They include all adjustments that we consider necessary for a fair statement of the results for the interim periods presented. Such adjustments consisted only of normal recurring items unless otherwise disclosed. The September 30, 2023, Condensed Consolidated Balance Sheet was derived from audited financial statements but does not include all footnote disclosures from the annual financial statements.

These financial statements should be read in conjunction with the financial statements and related notes included in the Company's 2023 Annual Report. Due to the seasonal nature of our businesses, the results of operations for interim periods are not necessarily indicative of the results to be expected for a full year.

**Restricted Cash.** Restricted cash principally represents those cash balances in our commodity futures brokerage accounts that are restricted from withdrawal. The following table provides a reconciliation of the total cash, cash equivalents and restricted cash reported on the Condensed Consolidated Balance Sheets to the corresponding amounts reported on the Condensed Consolidated Statements of Cash Flows.

	De	ecember 31, 2023	December 31, 2022		
Cash and cash equivalents	\$	204	\$	317	
Restricted cash		98		227	
Cash, cash equivalents and restricted cash	\$	302	\$	544	

#### **Notes to Condensed Consolidated Financial Statements**

(unaudited)

(Currency in millions, except per share amounts and where indicated otherwise)

*Earnings Per Common Share.* Basic earnings per share attributable to UGI stockholders reflect the weighted-average number of common shares outstanding. Diluted earnings per share attributable to UGI stockholders include the effects of dilutive stock options, common stock awards and Equity Units. Shares used in computing basic and diluted earnings per share are as follows:

	Three Mon Decem	nths Ended ber 31,
	2023	2022
Denominator (thousands of shares):		
Weighted-average common shares outstanding — basic	209,782	209,934
Incremental shares issuable for stock options, common stock awards and Equity Units (a)	5,788	
Weighted-average common shares outstanding — diluted	215,570	209,934

(a) For the three months ended December 31, 2022, 6,431 of incremental shares have been excluded as such shares would be antidilutive due to the net loss for the period. At December 31, 2023 and 2022, there were 8,285 and 6,625 shares, respectively, associated with outstanding stock option awards that were not included in the computation of diluted earnings per share above because their effect was antidilutive.

**Derivative Instruments.** Derivative instruments are reported on the Condensed Consolidated Balance Sheets at their fair values, unless the NPNS exception is elected. The accounting for changes in fair value depends upon the purpose of the derivative instrument, whether it is subject to regulatory ratemaking mechanisms or if it qualifies and is designated as a hedge for accounting purposes.

Certain of our derivative instruments qualify and are designated as cash flow hedges. For cash flow hedges, changes in the fair values of the derivative instruments are recorded in AOCI, to the extent effective at offsetting changes in the hedged item, until earnings are affected by the hedged item. We discontinue cash flow hedge accounting if occurrence of the forecasted transaction is determined to be no longer probable. Hedge accounting is also discontinued for derivatives that cease to be highly effective. We do not designate our commodity and certain foreign currency derivative instruments as hedges under GAAP. Changes in the fair values of these derivative instruments are reflected in net income. Gains and losses on substantially all of the commodity derivative instruments used by Utilities are included in regulatory assets or liabilities because it is probable such gains or losses will be recoverable from, or refundable to, customers. From time to time, we also enter into net investment hedges. Gains and losses on net investment hedges that relate to our foreign operations are included in the cumulative translation adjustment component in AOCI until such foreign net investment is substantially sold or liquidated.

Cash flows from derivative instruments, other than net investment hedges, are included in cash flows from operating activities on the Condensed Consolidated Statements of Cash Flows. Cash flows from net investment hedges are included in cash flows from investing activities on the Condensed Consolidated Statements of Cash Flows.

For a more detailed description of the derivative instruments we use, our accounting for derivatives, our objectives for using them and other information, see Note 12.

*Use of Estimates.* The preparation of financial statements in accordance with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues, expenses and costs. These estimates are based on management's knowledge of current events, historical experience and various other assumptions that are believed to be reasonable under the circumstances. Accordingly, actual results may be different from these estimates and assumptions.

Goodwill. We do not amortize goodwill, but test it at least annually for impairment at the reporting unit level. A reporting unit is an operating segment, or one level below an operating segment (a component) if it constitutes a business for which discrete financial information is available and regularly reviewed by segment management. Components are aggregated into a single reporting unit if they have similar economic characteristics. Each of our reporting units with goodwill is required to perform impairment tests annually or whenever events or circumstances indicate that the value of goodwill may be impaired.

As previously disclosed in Note 12 in the Company's 2023 Annual Report, a non-cash pre-tax goodwill impairment charge of \$656 was recognized in Fiscal 2023 to reduce the carrying value of the AmeriGas Propane reporting unit to its fair value. The Company continues to monitor the AmeriGas Propane reporting unit for any changes in facts and circumstances that would

## **Notes to Condensed Consolidated Financial Statements**

(unaudited)

(Currency in millions, except per share amounts and where indicated otherwise)

indicate it is more likely than not that the fair value of the AmeriGas Propane reporting unit is less than its carrying amount. No such indicators were identified at December 31, 2023, however if AmeriGas Propane were not able to achieve its anticipated results and/or if its discount rate were to increase, its fair value would be adversely affected, which may result in further impairment. There is approximately \$1.3 billion of goodwill in this reporting unit as of December 31, 2023.

With respect to UGI International's Fiscal 2023 goodwill impairment test, we determined that UGI International's fair value exceeded its carrying value by approximately 10%. While the Company believes that its judgments used in the quantitative assessment of UGI International's fair value are reasonable based upon currently available facts and circumstances, if UGI International were not able to achieve its anticipated results and/or if its discount rate were to increase, its fair value would be adversely affected, which may result in an impairment. There were no changes in facts and circumstances that would indicate that it is more likely than not that the fair value of the UGI International reporting unit may not be in excess of its book value at December 31, 2023. There is approximately \$953 of goodwill in this reporting unit as of December 31, 2023. The Company will continue to monitor its reporting units and related goodwill for any possible future non-cash impairment charges.

## Note 3 — Accounting Changes

## Accounting Standards Not Yet Adopted.

Segment Reporting. In November 2023, the FASB issued ASU 2023-07, "Improvements to Reportable Segment Disclosures (Topic 280)" which requires enhanced disclosure of (1) significant segment expenses that are regularly provided to the CODM and included within each reported measure of segment profit or loss, (2) the amount and description of the composition of other segment items which reconcile to segment profit or loss, and (3) the title and position of the entity's CODM and an explanation of how the CODM uses the reported measure(s) of segment profit or loss in assessing segment performance and allocating resources. The amendments also expand the interim segment disclosure requirements. This new guidance is effective for the Company for annual periods beginning October 1, 2024 (Fiscal 2025) and interim periods beginning October 1, 2025 (Fiscal 2026). Early adoption is permitted. The amendments in this ASU apply retrospectively to all prior periods presented in the financial statements. The Company is in the process of assessing the impact on its financial statements from the adoption of the new guidance and the period in which the new guidance will be adopted.

*Improvements to Income Tax Disclosures.* In December 2023, the FASB issued ASU 2023-09, "Improvements to Income Tax Disclosures (Topic 740)" which requires entities to disclose, among other items, disaggregated information about a reporting entity's effective tax rate reconciliation and income taxes paid. This new guidance is effective for the Company for annual periods beginning October 1, 2025 (Fiscal 2026). Early adoption is permitted. The amendments in this ASU may be adopted using the prospective or retrospective methods. The Company is in the process of assessing the impact on its financial statements and determining the transition method and the period in which the new guidance will be adopted.

## Note 4 — Revenue from Contracts with Customers

The Company recognizes revenue when control of promised goods or services is transferred to customers in an amount that reflects the consideration to which we expect to be entitled in exchange for those goods or services. See Note 4 in the Company's 2023 Annual Report for additional information on our revenues from contracts with customers.

## Notes to Condensed Consolidated Financial Statements

(unaudited)

(Currency in millions, except per share amounts and where indicated otherwise)

## **Revenue Disaggregation**

The following tables present our disaggregated revenues by reportable segment:

Three Months Ended December 31, 2023		Total		Eliminations (a)	Utilities			Midstream & UGI Internation				UGI International						AmeriGas Propane	Corporate & Other
Revenues from contracts with customers:					_		_		_		-	<u> </u>							
<u>Utility:</u>																			
Core Market:																			
Residential	\$	282	\$	_	\$	282	\$	_	\$	_	\$	_	\$						
Commercial & Industrial		108		_		108		_		_		_	_						
Large delivery service		49		_		49		_		_		_	_						
Off-system sales and capacity releases		21		(12)		33		_		_		_	_						
Other		9		_		9		_		_		_	_						
Total Utility		469		(12)		481													
Non-Utility:		,																	
LPG:																			
Retail		1,057		_		_		_		524		533	_						
Wholesale		71		_		_		_		49		22	_						
Energy Marketing (b)		327		(26)		_		272		123		_	(42)						
Midstream:																			
Pipeline		65		_		_		65		_		_	_						
Peaking		3		(42)		_		45		_		_	_						
Other		3		_		_		3		_		_	_						
Electricity Generation		8		_		_		8		_		_	_						
Other		71		_		_		_		19		52	_						
Total Non-Utility		1,605		(68)		_		393		715		607	(42)						
Total revenues from contracts with customers		2,074		(80)		481		393		715		607	(42)						
Other revenues (c)		47		_		12		1		10		22	2						
Total revenues	\$	2,121	\$	(80)	\$	493	\$	394	\$	725	\$	629	\$ (40)						

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Three Months Ended December 31, 2022	Total	Eliminations (a)	Utilities	Midstream & Marketing					Corporate & Other
Revenues from contracts with customers:									
<u>Utility:</u>									
Core Market:									
Residential	\$ 336	\$ —	\$ 336	\$ —	\$ —	\$ —	\$ —		
Commercial & Industrial	132	_	132	_	_	_	_		
Large delivery service	47	_	47	_	_	_	_		
Off-system sales and capacity releases	32	(33)	65	_	_	_	_		
Other	10	_	10	_	_	_	_		
Total Utility	557	(33)	590						
Non-Utility:									
LPG:									
Retail	1,116	_	_	_	482	634	_		
Wholesale	102	_	_	_	51	51	_		
Energy Marketing	778	(77)	_	537	318	_	_		
Midstream:									
Pipeline	65	_	_	65	_	_	_		
Peaking	17	(39)	_	56	_	_	_		
Other	3	_	_	3	_	_	_		
Electricity Generation	8	_	_	8	_	_	_		
Other	75	_	_	_	18	57	_		
Total Non-Utility	2,164	(116)		669	869	742	_		
Total revenues from contracts with customers	2,721	(149)	590	669	869	742			
Other revenues (c)	38	_	2	_	8	24	4		
Total revenues	\$ 2,759	\$ (149)	\$ 592	\$ 669	\$ 877	\$ 766	\$ 4		

- (a) Includes intersegment revenues principally among Midstream & Marketing, and Utilities.
- (b) Corporate & Other includes reduction of revenues of \$42 associated with the early termination of certain DVEP customer contracts. See Note 5 for additional information.
- (c) Primarily represents (1) revenues from tank rentals at AmeriGas Propane and UGI International; (2) revenues from certain gathering assets at Midstream & Marketing; (3) revenues from alternative revenue programs at Utilities, including the weather normalization adjustment rider beginning on November 1, 2022 for PA Gas Utility; and (4) gains and losses on commodity derivative instruments not associated with current-period transactions reflected in Corporate & Other, none of which are within the scope of ASC 606 and are accounted for in accordance with other GAAP.

## **Contract Balances**

The timing of revenue recognition may differ from the timing of invoicing to customers or cash receipts. Contract assets represent our right to consideration after the performance obligations have been satisfied when such right is conditioned on something other than the passage of time. Contract assets were not material for all periods presented. Substantially all of our receivables are unconditional rights to consideration and are included in "Accounts receivable" and, in the case of Utilities, "Accrued utility revenues" on the Condensed Consolidated Balance Sheets. Amounts billed are generally due within the following month.

Contract liabilities arise when payment from a customer is received before the performance obligations have been satisfied and represent the Company's obligations to transfer goods or services to a customer for which we have received consideration. The balances of contract liabilities were \$153, \$158 and \$143 at December 31, 2023, September 30, 2023 and December 31, 2022, respectively, and are included in "Other current liabilities" and "Other noncurrent liabilities" on the Condensed Consolidated

#### **Notes to Condensed Consolidated Financial Statements**

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Balance Sheets. Revenues recognized for the three months ended December 31, 2023 and 2022, from the amounts included in contract liabilities at September 30, 2023 and 2022, were \$75 and \$81, respectively.

## **Remaining Performance Obligations**

The Company excludes disclosures related to the aggregate amount of the transaction price allocated to certain performance obligations that are unsatisfied as of the end of the reporting period because these contracts have an initial expected term of one year or less, or we have a right to bill the customer in an amount that corresponds directly with the value of services provided to the customer to date. Certain contracts with customers at Midstream & Marketing and Utilities contain minimum future performance obligations through 2047 and 2053, respectively. At December 31, 2023, Midstream & Marketing and Utilities expect to record approximately \$2.3 billion and \$0.2 billion of revenues, respectively, related to the minimum future performance obligations over the remaining terms of the related contracts.

## Note 5 — Dispositions

## **UGI International Energy Marketing Transactions**

As of December 31, 2023, pursuant to its previously announced decision, the Company has exited substantially all of its European energy marketing business which primarily marketed natural gas and electricity to customers through third-party distribution systems in France, Belgium, the Netherlands, and the United Kingdom.

France. In October 2023, UGI International, through a wholly-owned subsidiary, sold substantially all of its energy marketing business located in France for a net cash payment to the buyer of \$28. In conjunction with the sale, during the three months ended December 31, 2023, the Company recorded a pretax loss of \$28, which amount principally represents the net payment to the buyer. The loss is reflected in "Loss on disposal of UGI International energy marketing business" on the Condensed Consolidated Statements of Income. The carrying values of the assets and liabilities associated with this business, principally comprising certain commodity derivative instruments, energy certificates and certain working capital, were not material.

**Belgium.** In September 2023, UGI International, through a wholly-owned subsidiary, sold its energy marketing business located in Belgium for a net cash payment to the buyer of \$3. Pursuant to the sale agreement, the Company transferred to the buyer certain assets, principally comprising customer and energy broker contracts. In conjunction with the sale, during the fourth quarter of Fiscal 2023, the Company recorded a pre-tax loss of \$6 which amount includes the net payment to the buyer, the write-off of certain prepaid energy broker payments and associated transaction costs and fees.

*United Kingdom.* In October 2022, UGI International, through a wholly-owned subsidiary, sold its natural gas marketing business located in the U.K. for a net cash payment to the buyer of \$19 which includes certain working capital adjustments. In conjunction with the sale, during the three months ended December 31, 2022, the Company recorded a pre-tax loss of \$215 substantially all of which was due to the non-cash transfer of commodity derivative instruments associated with the business. The loss is reflected in "Loss on disposal of UGI International energy marketing business" on the Condensed Consolidated Statements of Income. At the date of closing of the sale, these commodity derivative instruments had a net carrying value of \$206 which is attributable to net unrealized gains on such instruments.

Netherlands. In September 2023, a substantial number of DVEP's customers agreed to modify their energy marketing contracts whereby the Company would continue to provide the delivery of electricity and natural gas at fixed prices through December 31, 2023, with the Company's obligations to provide future services terminated effective January 1, 2024. As consideration for the early termination of such contracts, the Company has agreed to make cash payments to the customers equal to the fair values of specific commodity derivative instruments associated with periods after December 31, 2023. The early termination agreements with DVEP customers are considered contract modifications and the cash consideration paid to these customers has been reflected as a reduction in revenues, on a pro-rata basis, over the remaining performance period of such agreements through December 31, 2023. For the three months ended December 31, 2023, the Company settled the commodity derivative instruments for a gain of \$46, which represents the fair value of the specific commodity derivative instruments associated with periods after December 31, 2023; and reduced its revenues from these customers by \$42, which represents the pro-rated performance obligation from October 1, 2023 through December 31, 2023.

## **Notes to Condensed Consolidated Financial Statements**

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In conjunction with the wind-down of its European energy marketing business, in December 2023, DVEP completed a sale of a substantial portion of its power purchase agreements to a third party for a total consideration to the buyer of \$5. In conjunction with the sale, the Company recorded a loss of \$5, which is reflected in "Other operating income, net" on the Condensed Consolidated Statements of Income.

During the three months ended December 31, 2022, the Company recorded a \$19 pre-tax impairment charge to reduce the carrying values of certain assets associated with its energy marketing business in the Netherlands, comprising property, plant and equipment and intangible assets. The impairment charge is reflected in "Operating and administrative expenses" on the Condensed Consolidated Statements of Income and included in the UGI International reportable segment.

## Note 6 — Inventories

Inventories comprise the following:

	December 31, September 30, 2023			December 31, 2022
Non-utility LPG and natural gas	\$ 217	\$	212	\$ 310
Gas Utility natural gas	46		55	129
Energy certificates	71		64	78
Materials, supplies and other	107		102	101
Total inventories	\$ 441	\$	433	\$ 618

## Note 7 — Utility Regulatory Assets and Liabilities and Regulatory Matters

For a description of the Company's regulatory assets and liabilities, other than those described below, see Note 9 in the Company's 2023 Annual Report. Other than removal costs, Utilities currently does not recover a rate of return on its regulatory assets listed below. The following regulatory assets and liabilities associated with Utilities are included on the Condensed Consolidated Balance Sheets:

	D	ecember 31, 2023	September 30, 2023	December 31, 2022
Regulatory assets (a):				
Income taxes recoverable	\$	94	\$ 94	\$ 93
Underfunded pension plans		110	111	114
Environmental costs		26	28	36
Deferred fuel and power costs		17	27	71
Removal costs, net		23	23	25
Other		58	64	54
Total regulatory assets	\$	328	\$ 347	\$ 393
Regulatory liabilities (a):				
Postretirement benefit overcollections	\$	11	\$ 12	\$ 11
Deferred fuel and power refunds		59	55	3
State tax benefits — distribution system repairs		43	43	39
Excess federal deferred income taxes		252	254	264
Other		2	2	3
Total regulatory liabilities	\$	367	\$ 366	\$ 320

<sup>(</sup>a) Current regulatory assets are included in "Prepaid expenses and other current assets" and regulatory liabilities are included in "Other current liabilities" and "Other noncurrent liabilities" on the Condensed Consolidated Balance Sheets.

**Deferred fuel and power - costs and refunds.** Utilities' tariffs contain clauses that permit recovery of all prudently incurred purchased gas and power costs through the application of PGC rates, PGA rates and DS tariffs. These clauses provide for periodic adjustments to PGC, PGA and DS rates for differences between the total amount of purchased gas and electric

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generation supply costs collected from customers and recoverable costs incurred. Net undercollected costs are classified as a regulatory asset and net overcollections are classified as a regulatory liability.

PA Gas Utility uses derivative instruments to reduce volatility in the cost of gas it purchases for retail core-market customers. Realized and unrealized gains or losses on natural gas derivative instruments are included in deferred fuel and power costs or refunds. Net unrealized losses on such contracts at December 31, 2023, September 30, 2023 and December 31, 2022 were \$11, \$2 and \$17, respectively.

#### **Other Regulatory Matters**

*UGI Utilities.* On January 27, 2023, Electric Utility filed a request with the PAPUC to increase its annual base distribution revenues by \$11. On September 21, 2023, the PAPUC issued a final order approving a settlement providing for a \$9 annual base distribution rate increase for Electric Utility, effective October 1, 2023.

On January 28, 2022, PA Gas Utility filed a request with the PAPUC to increase its base operating revenues for residential, commercial and industrial customers by \$83 annually. On September 15, 2022, the PAPUC issued a final order approving a settlement providing for a \$49 annual base distribution rate increase for PA Gas Utility, through a phased approach, with \$38 beginning October 29, 2022 and an additional \$11 beginning October 1, 2023. In accordance with the terms of the final order, PA Gas Utility was not permitted to file a rate case prior to January 1, 2024. Also in accordance with the terms of the final order, PA Gas Utility was authorized to implement a weather normalization adjustment rider as a five-year pilot program beginning on November 1, 2022. Under this rider, when weather deviates from normal by more than 3%, residential and small commercial customer billings for distribution services are adjusted monthly for weather related impacts exceeding the 3% threshold. Additionally, under the terms of the final order, PA Gas Utility was authorized to implement a DSIC once its total property, plant and equipment less accumulated depreciation reached \$3,368 (which threshold was achieved in September 2022).

**Mountaineer.** On July 31, 2023, Mountaineer submitted its 2023 IREP filing to the WVPSC requesting recovery of \$10 for costs associated with capital investments after December 31, 2022, that total \$131, including \$67 in calendar year 2024. The filing included capital investments totaling \$383 over the 2024 - 2028 period. On December 20, 2023, the WVPSC issued a final order approving a settlement.

On March 6, 2023, Mountaineer submitted a base rate case filing with the WVPSC seeking a net revenue increase of \$20, which consists of an increase in base rates of \$38 and a decrease in the IREP rates of \$18 annually. On October 6, 2023, Mountaineer filed a joint stipulation and agreement for settlement of the base rate case, which included a \$14 net revenue increase, effective January 1, 2024. On December 21, 2023, the WVPSC issued a final order approving the joint stipulation and agreement, except the WVPSC authorized Mountaineer to implement a weather normalization adjustment rider as a five-year pilot program beginning on October 1, 2024 subject to modification by the WVPSC of the final calculation methodology. Under this rider, when weather deviates from normal by more than 2%, residential and small commercial customer billings for distribution services are adjusted monthly for weather related impacts exceeding the 2% threshold.

On July 29, 2022, Mountaineer submitted its 2022 IREP filing to the WVPSC requesting recovery of costs associated with capital investments totaling \$354 over the 2023 - 2027 period, including \$64 in calendar year 2023. On December 21, 2022, the WVPSC issued a final order approving a settlement for \$22 in cumulative revenue, effective January 1, 2023.

## Note 8 — Debt

## **Significant Financing Activities**

The following significant financing activities occurred during the three months ended December 31, 2023.

*UGI Utilities Senior Notes.* On November 30, 2023, UGI Utilities, Inc. entered into a Note Purchase Agreement with a consortium of lenders. Pursuant to the Note Purchase Agreement, UGI Utilities, Inc. issued (1) \$25 aggregate principal amount of 6.02% Senior Notes due November 30, 2030; (2) \$150 aggregate principal amount of 6.10% Senior Notes due November 30, 2033; and (3) \$75 aggregate principal amount of 6.40% Senior Notes due November 30, 2053. The Note Purchase Agreement contains customary covenants and default provisions and requires compliance with certain financial covenants including a

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leverage ratio and priority debt ratio as defined in the agreement. These senior notes are unsecured and will rank equally with UGI Utilities Inc.'s existing outstanding senior debt. The net proceeds from these issuances were used to reduce short-term borrowings and for general corporate purposes.

2022 AmeriGas OLP Credit Agreement. Under the 2022 AmeriGas OLP Credit Agreement, AmeriGas OLP, as borrower, is required to comply with financial covenants related to leverage and interest coverage measured at the Partnership and at AmeriGas OLP. The 2022 AmeriGas OLP Credit Agreement contains an equity cure provision, which allows AmeriGas OLP's direct or indirect parent, including UGI and its other subsidiaries, to fund capital contributions to eliminate any EBITDA (as defined in the 2022 AmeriGas OLP Credit Agreement) shortfalls that would otherwise result in non-compliance with these financial covenants. Each equity cure is eligible to eliminate such EBITDA shortfalls up to four quarters after contribution. We are permitted to use the equity cure provision five times over the course of the Credit Agreement, twice during any rolling four-quarter period, and not in consecutive quarters.

UGI made capital contributions to AmeriGas OLP during Fiscal 2023, which in aggregate represented one equity cure that is eligible to eliminate any EBITDA shortfalls through December 31, 2023, in accordance with the 2022 AmeriGas OLP Credit Agreement. As a result of such capital contributions, AmeriGas OLP and the Partnership were in compliance with all financial covenants after consideration of the equity cure provision as of December 31, 2023.

UGI also provided an irrevocable letter of support whereby UGI has committed to fund any such EBITDA shortfalls and debt service, if any. Based on the support and the projected EBITDA, AmeriGas OLP is expected to remain in compliance with its financial debt covenants for the succeeding twelve-month period.

On November 15, 2023, the Partnership entered into an amendment to the 2022 AmeriGas OLP Credit Agreement, which amends certain provisions of the credit agreement to, among other things, (i) reduce the maximum revolver amount from \$600 to \$400, (ii) reduce the minimum interest coverage ratio, effective for the fourth quarter of Fiscal 2023 through the end of Fiscal 2024 and (iii) provided that, beginning for the first quarter of Fiscal 2025, the minimum interest coverage ratio will remain reduced if the net leverage ratio is below a certain threshold as defined by the agreement; if the net leverage ratio exceeds such threshold, the minimum interest coverage ratio will revert to the original ratio as defined by the agreement.

*UGI Utilities 2023 Credit Agreement.* On November 9, 2023, UGI Utilities entered into the UGI Utilities 2023 Credit Agreement providing for borrowings up to \$375 (including a \$50 sublimit for letters of credit and a \$38 sublimit for swingline loans). UGI Utilities may request an increase in the amount of loan commitments under the credit agreement to a maximum aggregate amount of \$125. The interest rates applicable to borrowings under the UGI Utilities 2023 Credit Agreement will remain unchanged from its predecessor agreement, the UGI Utilities Credit Agreement. The UGI Utilities 2023 Credit Agreement contains customary covenants and default provisions and requires compliance with certain financial covenants including a maximum debt to capitalization ratio as defined in the agreement. The credit agreement is scheduled to expire November 2028. Borrowings under the credit agreement may be used to refinance UGI Utilities existing indebtedness and for general corporate purposes and ongoing working capital needs of UGI Utilities.

## Note 9 — Commitments and Contingencies

## **Environmental Matters**

## **UGI** Utilities

From the late 1800s through the mid-1900s, UGI Utilities and its former subsidiaries owned and operated a number of MGPs prior to the general availability of natural gas. Some constituents of coal tars and other residues of the manufactured gas process are today considered hazardous substances under the Superfund Law and may be present on the sites of former MGPs. Between 1882 and 1953, UGI Utilities owned the stock of subsidiary gas companies in Pennsylvania and elsewhere and also operated the businesses of some gas companies under agreement. By the early 1950s, UGI Utilities divested all of its utility operations other than certain gas and electric operations. Beginning in 2006 and 2008, UGI Utilities also owned and operated two acquired subsidiaries, with similar histories of owning, and in some cases operating, MGPs in Pennsylvania.

UGI Utilities is subject to a COA with the PADEP to address the remediation of specified former MGP sites in Pennsylvania, which is scheduled to terminate at the end of 2031. In accordance with the COA, UGI Utilities is required to either obtain a

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certain number of points per calendar year based on defined eligible environmental investigatory and/or remedial activities at the MGPs, or make expenditures for such activities in an amount equal to an annual environmental minimum expenditure threshold. The annual minimum expenditure threshold of the COA is \$5. At December 31, 2023, September 30, 2023 and December 31, 2022, our aggregate estimated accrued liabilities for environmental investigation and remediation costs related to the COA totaled \$50, \$52 and \$54, respectively.

We do not expect the costs for investigation and remediation of hazardous substances at Pennsylvania MGP sites to be material to UGI Utilities' results of operations because UGI Utilities receives ratemaking recovery of actual environmental investigation and remediation costs associated with the sites covered by the COA. This ratemaking recognition reconciles the accumulated difference between historical costs and rate recoveries with an estimate of future costs associated with the sites. As such, UGI Utilities has recorded an associated regulatory asset for these costs because recovery of these costs from customers is probable (see Note 7).

From time to time, UGI Utilities is notified of sites outside Pennsylvania on which private parties allege MGPs were formerly owned or operated by UGI Utilities or owned or operated by a former subsidiary. Such parties generally investigate the extent of environmental contamination or perform environmental remediation. Management believes that under applicable law, UGI Utilities should not be liable in those instances in which a former subsidiary owned or operated an MGP. There could be, however, significant future costs of an uncertain amount associated with environmental damage caused by MGPs outside Pennsylvania that UGI Utilities directly operated, or that were owned or operated by a former subsidiary of UGI Utilities if a court were to conclude that (1) the subsidiary's separate corporate form should be disregarded, or (2) UGI Utilities should be considered to have been an operator because of its conduct with respect to its subsidiary's MGP. Neither the undiscounted nor the accrued liability for environmental investigation and cleanup costs for UGI Utilities' MGP sites outside Pennsylvania were material for all periods presented.

## AmeriGas Propane

AmeriGas OLP Saranac Lake. In 2008, the NYDEC notified AmeriGas OLP that the NYDEC had placed property purportedly owned by AmeriGas OLP in Saranac Lake, New York on the New York State Registry of Inactive Hazardous Waste Disposal Sites. A site characterization study performed by the NYDEC disclosed contamination related to a former MGP. AmeriGas OLP responded to the NYDEC in 2009 to dispute the contention it was a PRP as it did not operate the MGP and appeared to only own a portion of the site. In 2017, the NYDEC communicated to AmeriGas OLP that the NYDEC had previously issued three RODs related to remediation of the site totaling approximately \$28 and requested additional information regarding AmeriGas OLP's purported ownership. AmeriGas OLP renewed its challenge to designation as a PRP and identified potential defenses. The NYDEC subsequently identified a third party PRP with respect to the site.

The NYDEC commenced implementation of the remediation plan in the spring of 2018. Based on our evaluation of the available information as of December 31, 2023, the Partnership has an undiscounted environmental remediation liability of \$8 related to the site. Our share of the actual remediation costs could be significantly more or less than the accrued amount.

## **Other Matters**

West Reading, Pennsylvania Explosion. On March 24, 2023, an explosion occurred in West Reading, Pennsylvania which resulted in seven fatalities, significant injuries to eleven others, and extensive property damage to buildings owned by R.M. Palmer, a local chocolate manufacturer, and other neighboring structures. The NTSB and the PAPUC are investigating the West Reading incident. On July 18, 2023, the NTSB issued an Investigative Update in its ongoing investigation. That report identifies a fracture in a retired UGI gas service tee and a fracture in a nearby steam system, but it does not address causation of the fractures or the explosion. The NTSB investigative team includes representatives from the Company, the PAPUC, the local fire department and the Pipeline and Hazardous Materials Safety Administration. The Company is cooperating with the investigation. The NTSB may invite other parties to participate. In September 2023, OSHA closed their investigation of this matter, without any finding pertaining to UGI Utilities.

While the investigation into this incident is still underway and the cause of the explosion has not been determined, the Company has received claims as a result of the explosion and is involved in lawsuits relative to the incident. The Company maintains liability insurance for personal injury, property and casualty damages and believes that third-party claims associated

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with the explosion, in excess of the Company's deductible, are recoverable through the Company's insurance. The Company cannot predict the result of these pending or future claims and legal actions at this time.

Regarding these pending claims and legal actions, the Company does not believe, at this early stage, that there is sufficient information available to reasonably estimate a range of loss, if any, or conclude that the final outcome of these matters will or will not have a material effect on our financial statements.

In addition to the matters described above, there are other pending claims and legal actions arising in the normal course of our businesses. Although we cannot predict the final results of these pending claims and legal actions, including those described above, we believe, after consultation with counsel, that the final outcome of these matters will not have a material effect on our financial statements.

## **UGI** International

During 2023, UGI France outlined its strategic priorities to better align with business needs. As part of this initiative, in November 2023, the French Works Councils were engaged in consultations regarding the organizational transformation and the initiation of external mobility programs. The Company cannot estimate a range of reasonably possible costs at this time but such costs could be material.

## Note 10 — Defined Benefit Pension and Other Postretirement Plans

The Company maintains defined benefit pension plans and other postretirement plans for certain current and former employees. The service cost component of our pension and other postretirement plans, net of amounts capitalized, is reflected in "Operating and administrative expenses" on the Condensed Consolidated Statements of Income. The non-service cost components, net of amounts capitalized by Utilities as a regulatory asset, are reflected in "Other non-operating expense, net" on the Condensed Consolidated Statements of Income. Other postretirement benefit cost was not material for all periods presented.

Net periodic pension benefit includes the following components:

	Pension Benefits									
Three Months Ended December 31,	20	023	2022							
Service cost	\$	2 \$	2							
Interest cost		9	9							
Expected return on plan assets		(11)	(11)							
Amortization of:										
Actuarial gain		_	(1)							
Net benefit	\$	<u> </u>	(1)							

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## Note 11 — Fair Value Measurements

## **Recurring Fair Value Measurements**

The following table presents, on a gross basis, our financial assets and liabilities, including both current and noncurrent portions, that are measured at fair value on a recurring basis within the fair value hierarchy:

(T : 1 :1:)

	Asset (Lia							
		Level 1		Level 2		Level 3	Total	
December 31, 2023:								
Derivative instruments:								
Assets:								
Commodity contracts	\$	112	\$	50	\$	_	\$ 162	
Foreign currency contracts	\$	_	\$	12	\$	_	\$ 12	
Interest rate contracts	\$	_	\$	15	\$	_	\$ 15	
Liabilities:								
Commodity contracts	\$	(227)	\$	(104)	\$	_	\$ (331)	
Foreign currency contracts	\$	_	\$	(6)	\$	_	\$ (6)	
Interest rate contracts	\$	_	\$	(16)	\$	_	\$ (16)	
Non-qualified supplemental postretirement grantor trust investments (a)	\$	42	\$	_	\$	_	\$ 42	
September 30, 2023:								
Derivative instruments:								
Assets:								
Commodity contracts (b)	\$	117	\$	115	\$	_	\$ 232	
Foreign currency contracts	\$	_	\$	38	\$	_	\$ 38	
Interest rate contracts	\$	_	\$	28	\$	_	\$ 28	
Liabilities:								
Commodity contracts (b)	\$	(193)	\$	(81)	\$	_	\$ (274)	
Foreign currency contracts	\$	_	\$	(2)	\$	_	\$ (2)	
Non-qualified supplemental postretirement grantor trust investments (a)	\$	39	\$	_	\$	_	\$ 39	
December 31, 2022:								
Derivative instruments:								
Assets:								
Commodity contracts	\$	345	\$	329	\$	_	\$ 674	
Foreign currency contracts	\$	_	\$	35	\$	_	\$ 35	
Interest rate contracts	\$	_	\$	63	\$	_	\$ 63	
Liabilities:								
Commodity contracts	\$	(297)	\$	(152)	\$	_	\$ (449)	
Foreign currency contracts	\$	_	\$	(4)	\$	_	\$ (4)	
Non-qualified supplemental postretirement grantor trust investments (a)	\$	46	\$	_	\$	_	\$ 46	

- (a) Consists primarily of mutual fund investments held in grantor trusts associated with non-qualified supplemental retirement plans.
- (b) Includes derivative assets and liabilities associated with certain UGI International energy marketing business transactions (see Note 5).

The fair values of our Level 1 exchange-traded commodity futures and option contracts and non-exchange-traded commodity futures and forward contracts are based upon actively quoted market prices for identical assets and liabilities. Substantially all of the remaining derivative instruments are designated as Level 2. The fair values of certain non-exchange-traded commodity

## **Notes to Condensed Consolidated Financial Statements**

(unaudited)

(Currency in millions, except per share amounts and where indicated otherwise)

derivatives designated as Level 2 are based upon indicative price quotations available through brokers, industry price publications or recent market transactions and related market indicators. The fair values of our Level 2 interest rate contracts and foreign currency contracts are based upon third-party quotes or indicative values based on recent market transactions. The fair values of investments held in grantor trusts are derived from quoted market prices as substantially all of the investments in these trusts have active markets.

## **Other Financial Instruments**

The carrying amounts of other financial instruments included in current assets and current liabilities (except for current maturities of long-term debt) approximate their fair values because of their short-term nature. We estimate the fair value of long-term debt by using current market rates and by discounting future cash flows using rates available for similar type debt (Level 2). The carrying amounts and estimated fair values of our long-term debt (including current maturities but excluding unamortized debt issuance costs) were as follows:

		December 31, 2023	September 30, 2023	December 31, 2022
Carrying amount	\$	6,866	\$ 6,647	\$ 6,759
Estimated fair value	\$	6,644	\$ 6,238	\$ 6,350

Financial instruments other than derivative instruments, such as short-term investments and trade accounts receivable, could expose us to concentrations of credit risk. We limit credit risk from short-term investments by investing only in investment-grade commercial paper, money market mutual funds, securities guaranteed by the U.S. Government or its agencies and FDIC insured bank deposits. The credit risk arising from concentrations of trade accounts receivable is limited because we have a large customer base that extends across many different U.S. markets and a number of foreign countries. For information regarding concentrations of credit risk associated with our derivative instruments, see Note 12.

## Note 12 — Derivative Instruments and Hedging Activities

We are exposed to certain market risks related to our ongoing business operations. Management uses derivative financial and commodity instruments, among other things, to manage: (1) commodity price risk; (2) interest rate risk; and (3) foreign currency exchange rate risk. Although we use derivative financial and commodity instruments to reduce market risk associated with forecasted transactions, we do not use derivative financial and commodity instruments for speculative or trading purposes. The use of derivative instruments is controlled by our risk management and credit policies, which govern, among other things, the derivative instruments we can use, counterparty credit limits and contract authorization limits. Although our commodity derivative instruments extend over a number of years, a significant portion of our commodity derivative instruments economically hedge commodity price risk during the next twelve months. For information on the accounting for our derivative instruments, see Note 2.

The following sections summarize the types of derivative instruments used by the Company to manage these market risks.

## **Commodity Price Risk**

## Regulated Utility Operations

Natural Gas

PA Gas Utility's tariffs contain clauses that permit recovery of all prudently incurred costs of natural gas it sells to retail core-market customers, including the cost of financial instruments used to hedge purchased gas costs. As permitted and agreed to by the PAPUC pursuant to PA Gas Utility's annual PGC filings, PA Gas Utility currently uses NYMEX natural gas futures and option contracts to reduce commodity price volatility associated with a portion of the natural gas it purchases for its retail core-market customers. See Note 7 for further information on the regulatory accounting treatment for these derivative instruments.

#### **Notes to Condensed Consolidated Financial Statements**

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(Currency in millions, except per share amounts and where indicated otherwise)

## Non-utility Operations

## LPG

In order to manage market price risk associated with the Partnership's fixed-price programs and to reduce the effects of short-term commodity price volatility, the Partnership uses over-the-counter derivative commodity instruments, principally price swap contracts. In addition, the Partnership and our UGI International operations also use over-the-counter price swap and option contracts to reduce commodity price volatility associated with a portion of their forecasted LPG purchases.

#### Natural Gas

In order to manage market price risk relating to fixed-price sales contracts for physical natural gas, Midstream & Marketing enters into NYMEX and over-the-counter natural gas futures and over-the-counter and ICE natural gas basis swap contracts. In addition, Midstream & Marketing uses NYMEX and over-the-counter futures and options contracts to economically hedge price volatility associated with the gross margin derived from the purchase and anticipated later near-term sale of natural gas storage inventories. Outside of the financial market, Midstream & Marketing also uses ICE and over-the-counter forward physical contracts. UGI International also uses natural gas futures and forward contracts to economically hedge market price risk associated with a substantial portion of anticipated volumes under fixed-price sales contracts with its customers. See Note 5 for information on the exit of substantially all of the Company's European energy marketing business.

#### **Electricity**

In order to manage market price risk relating to fixed-price sales contracts for electricity, Midstream & Marketing enters into electricity futures and forward contracts. Midstream & Marketing also uses NYMEX and over-the-counter electricity futures contracts to economically hedge the price of a portion of its anticipated future sales of electricity from its electric generation facilities. UGI International also uses electricity futures and forward contracts to economically hedge market price risk associated with fixed-price sales and purchase contracts for electricity. See Note 5 for information on the exit of substantially all of the Company's European energy marketing business.

## **Interest Rate Risk**

Certain of our long-term debt agreements have interest rates that are generally indexed to short-term market interest rates. In order to fix the underlying short-term market interest rates, we may enter into pay-fixed, receive-variable interest rate swap agreements and designate such swaps as cash flow hedges.

The remainder of our long-term debt is typically issued at fixed rates of interest. As this long-term debt matures, we typically refinance such debt with new debt having interest rates reflecting then-current market conditions. In order to reduce market rate risk on the underlying benchmark rate of interest associated with near- to medium-term forecasted issuances of fixed-rate debt, from time to time we enter into IRPAs. We account for IRPAs as cash flow hedges. There were no unsettled IRPAs during any of the periods presented. At December 31, 2023, the amount of pre-tax net gains associated with interest rate hedges expected to be reclassified into earnings during the next twelve months is \$27.

## Foreign Currency Exchange Rate Risk

## Forward Foreign Currency Exchange Contracts

In order to reduce the volatility in net income associated with our foreign operations, principally as a result of changes in the USD exchange rate to the euro and British pound sterling, we enter into forward foreign currency exchange contracts. We layer in these foreign currency exchange contracts over multi-year periods to eventually equal approximately 90% of anticipated UGI International foreign currency earnings before income taxes. Because these contracts are not designated as hedging instruments, realized and unrealized gains and losses on these contracts are recorded in "Other non-operating expense, net," on the Condensed Consolidated Statements of Income.

#### **Notes to Condensed Consolidated Financial Statements**

(unaudited)

(Currency in millions, except per share amounts and where indicated otherwise)

## Net Investment Hedges

From time to time, we also enter into certain forward foreign currency exchange contracts to reduce the volatility of the USD value of a portion of our UGI International euro-denominated net investments, including anticipated foreign currency denominated dividends. We account for these foreign currency exchange contracts as net investment hedges and all changes in the fair value of these contracts are reported in the cumulative translation adjustment component in AOCI. We use the spot rate method to measure ineffectiveness of our net investment hedges.

Our euro-denominated long-term debt has also been designated as net investment hedges, representing a portion of our UGI International euro-denominated net investment. We recognized pre-tax losses associated with these net investment hedges in the cumulative translation adjustment component in AOCI of \$32 and \$64 during the three months ended December 31, 2023 and 2022, respectively.

## **Quantitative Disclosures Related to Derivative Instruments**

The following table summarizes by derivative type the gross notional amounts related to open derivative contracts at December 31, 2023, September 30, 2023 and December 31, 2022, and the final settlement dates of the Company's open derivative contracts as of December 31, 2023, but excluding those derivatives that qualified for the NPNS exception:

				Notional Amounts (in millions)	1
Туре	Units	Settlements Extending Through	December 31, 2023	September 30, 2023	December 31, 2022
Commodity Price Risk:					
Regulated Utility Operations					
PA Gas Utility NYMEX natural gas futures and option contracts	Dekatherms	September 2024	16	38	15
Non-utility Operations					
LPG swaps	Gallons	September 2026	638	727	844
Natural gas futures, forward, basis swap, options and pipeline contracts (a)	Dekatherms	December 2027	331	338	371
Electricity forward and futures contracts	Kilowatt hours	October 2027	634	1,260	2,270
Interest Rate Risk:					
Interest rate swaps	Euro	March 2026	€ 300	€ 300	€ —
Interest rate swaps	USD	September 2026	\$ 1,267	\$ 1,270	\$ 1,354
Foreign Currency Exchange Rate Risk:					
Forward foreign currency exchange contracts	USD	September 2026	\$ 348	\$ 425	\$ 390
Net investment hedge forward foreign exchange contracts	Euro	December 2026	€ 256	€ 256	€ 331

<sup>(</sup>a) Amounts at September 30, 2023 include contracts associated with certain UGI International energy marketing business transactions (see Note 5).

## **Derivative Instrument Credit Risk**

We are exposed to risk of loss in the event of nonperformance by our derivative instrument counterparties. Our derivative instrument counterparties principally comprise large energy companies and major U.S. and international financial institutions. We maintain credit policies with regard to our counterparties that we believe reduce overall credit risk. These policies include evaluating and monitoring our counterparties' financial condition, including their credit ratings, and entering into agreements

## **Notes to Condensed Consolidated Financial Statements**

(unaudited)

(Currency in millions, except per share amounts and where indicated otherwise)

with counterparties that govern credit limits or entering into netting agreements that allow for offsetting counterparty receivable and payable balances for certain financial transactions, as deemed appropriate.

We have concentrations of credit risk associated with derivative instruments and we evaluate the creditworthiness of our derivative counterparties on an ongoing basis. As of December 31, 2023, the maximum amount of loss, based upon the gross fair values of the derivative instruments, we would incur if these counterparties failed to perform according to the terms of their contracts was \$189. In general, many of our over-the-counter derivative instruments and all exchange contracts call for the posting of collateral by the counterparty or by the Company in the forms of letters of credit, parental guarantees or cash. At December 31, 2023, in addition to cash collateral pledged, we had also pledged collateral in the form of letters of credit to derivative instrument counterparties totaling \$30. At December 31, 2023, we had received cash collateral from derivative instrument counterparties totaling \$17. In addition, we may have offsetting derivative liabilities and certain accounts payable balances with certain of these counterparties, which further mitigates the previously mentioned maximum amount of losses. Certain of the Partnership's derivative contracts have credit-risk-related contingent features that may require the posting of additional collateral in the event of a downgrade of the Partnership's debt rating. At December 31, 2023, if the credit-risk-related contingent features were triggered, the amount of collateral required to be posted would not be material.

## Offsetting Derivative Assets and Liabilities

Derivative assets and liabilities are presented net by counterparty on the Condensed Consolidated Balance Sheets if the right of offset exists. We offset amounts recognized for the right to reclaim cash collateral or the obligation to return cash collateral against amounts recognized for derivative instruments executed with the same counterparty. Our derivative instruments include both those that are executed on an exchange through brokers and centrally cleared and over-the-counter transactions. Exchange contracts utilize a financial intermediary, exchange or clearinghouse to enter, execute or clear the transactions. Over-the-counter contracts are bilateral contracts that are transacted directly with a third party. Certain over-the-counter and exchange contracts contain contractual rights of offset through master netting arrangements, derivative clearing agreements and contract default provisions. In addition, the contracts are subject to conditional rights of offset through counterparty nonperformance, insolvency or other conditions.

In general, many of our over-the-counter transactions and all exchange contracts are subject to collateral requirements. Types of collateral generally include cash or letters of credit. Cash collateral paid by us to our over-the-counter derivative counterparties, if any, is reflected in the table below to offset derivative liabilities. Cash collateral received by us from our over-the-counter derivative counterparties, if any, is reflected in the table below to offset derivative assets. Certain other accounts receivable and accounts payable balances recognized on the Condensed Consolidated Balance Sheets with our derivative counterparties are not included in the table below but could reduce our net exposure to such counterparties because such balances are subject to master netting or similar arrangements.

## **Notes to Condensed Consolidated Financial Statements**

(unaudited)

(Currency in millions, except per share amounts and where indicated otherwise)

## **Fair Value of Derivative Instruments**

The following table presents the Company's derivative assets and liabilities by type, as well as the effects of offsetting:

	December 31, 2023	September 30, 2023	December 31, 2022
Derivative assets:			
Derivatives designated as hedging instruments:			
Foreign currency contracts	\$ 5	\$ 14	\$ 11
Interest rate contracts	15	28	63
	20	42	74
Derivatives subject to PGC and DS mechanisms:			
Commodity contracts	11	6	18
Derivatives not designated as hedging instruments:			
Commodity contracts (a)	151	226	656
Foreign currency contracts	7	24	24
	158	250	680
Total derivative assets — gross	189	298	772
Gross amounts offset in the balance sheet	(116)	(124)	(239)
Cash collateral received	(17)	(40)	(108)
Total derivative assets — net	\$ 56	\$ 134	\$ 425
Derivative liabilities:			
Derivatives designated as hedging instruments:			
Foreign currency contracts	\$ (1)	\$ —	\$ —
Interest rate contracts	(16)	_	_
	(17)		
Derivatives subject to PGC and DS mechanisms:			
Commodity contracts	(22)	(8)	(35)
Derivatives not designated as hedging instruments:			
Commodity contracts (a)	(309)	(266)	(414)
Foreign currency contracts	(5)	(2)	(4)
	(314)	(268)	(418)
Total derivative liabilities — gross	(353)	(276)	(453)
Gross amounts offset in the balance sheet	116	124	239
Cash collateral pledged	64	53	45
Total derivative liabilities — net	\$ (173)	\$ (99)	\$ (169)

<sup>(</sup>a) Includes certain derivative contracts associated with UGI International energy marketing business transactions (see Note 5). At September 30, 2023 there were \$10 of derivative assets and \$12 of derivative liabilities classified as held for sale, which are reflected in "Prepaid expenses and other current assets" and "Other current liabilities", respectively, on the Condensed Consolidated Balance Sheets at September 30, 2023.

## **Notes to Condensed Consolidated Financial Statements**

(unaudited)

(Currency in millions, except per share amounts and where indicated otherwise)

## **Effects of Derivative Instruments**

The following tables provide information on the effects of derivative instruments on the Condensed Consolidated Statements of Income and changes in AOCI:

## Three Months Ended December 31,:

Cash Flow Hedges:	 Gain Recogn AC 2023		Reclass AOCI is				Location of Gain Reclassified from AOCI into Income	
Interest rate contracts	\$ (22)	\$	4	\$ 13	13 \$		7	Interest expense
Net Investment Hedges:								
Foreign currency contracts	\$ (10)	\$	(23)					
Derivatives Not Designated as Hedging	 Gain (Loss) Recognized in Income							
Instruments:	2023	2022		Location of Gain (Loss) Reco		ss) Recogr	nize	ed in Income
Commodity contracts	\$ 2	\$	4	Revenues				
Commodity contracts	(155)		(1,326)	Cost of sales				
Commodity contracts	3		3	Other operating	inco	me, net		
Foreign currency contracts	(16)		(32)	Other non-oper	ating	expense, no	et	
Total	\$ (166)	\$	(1,351)					

We are also a party to a number of other contracts that have elements of a derivative instrument. However, these contracts qualify for NPNS exception accounting because they provide for the delivery of products or services in quantities that are expected to be used in the normal course of operating our business and the price in these contracts are based on an underlying that is directly associated with the price of the product or service being purchased or sold. These contracts include, among others, binding purchase orders, contracts that provide for the purchase and delivery, or sale, of energy products, and service contracts that require the counterparty to provide commodity storage, transportation or capacity service to meet our normal sales commitments.

## Notes to Condensed Consolidated Financial Statements

(unaudited)

(Currency in millions, except per share amounts and where indicated otherwise)

## Note 13 — Accumulated Other Comprehensive Income (Loss)

The tables below present changes in AOCI, net of tax:

Three Months Ended December 31, 2023	_	Postretirement Benefit Plans	Derivative Instruments	Fore	ign Currency	Total
AOCI — September 30, 2023	\$	17	\$ 26	\$	(299)	\$ (256)
Other comprehensive (loss) income before reclassification adjustments		_	(15)		49	34
Amounts reclassified from AOCI		_	(10)		_	(10)
Other comprehensive (loss) income attributable to UGI		_	(25)		49	24
AOCI — December 31, 2023	\$	17	\$ 1	\$	(250)	\$ (232)
Three Months Ended December 31, 2022		Postretirement Benefit Plans	Derivative Instruments	Fore	ign Currency	Total
Three Months Ended December 31, 2022  AOCI — September 30, 2022			\$ 	Fore	ign Currency (431)	\$ Total (380)
,		Benefit Plans	\$ Instruments	Fore \$		\$
AOCI — September 30, 2022		Benefit Plans	\$ Instruments	Fore \$	(431)	\$ (380)
AOCI — September 30, 2022 Other comprehensive income before reclassification adjustments		Benefit Plans	\$ Instruments 37 3	Fore \$	(431)	\$ (380) 154

#### **Notes to Condensed Consolidated Financial Statements**

(unaudited)

(Currency in millions, except per share amounts and where indicated otherwise)

## Note 14 — Equity Method Investments

We account for privately held equity securities of entities without readily determinable fair values in which we do not have control, but have significant influence over operating and financial policies, under the equity method. Our equity method investments principally comprise a number of investments in biomass and other renewable energy projects at Midstream & Marketing and a renewable energy joint venture at UGI International. Equity method investments are included in "Other assets" on the Condensed Consolidated Balance Sheets and equity method earnings are included in "Income from equity investees" on the Condensed Consolidated Statements of Income.

Equity method investments which are included within "Other assets" on the Condensed Consolidated Balance Sheets, comprise the following:

			C	Carrying Value		Ownership Interest						
Investees		December 31, 2023						September 30, 2023	December 31, 2022	December 31, 2023	September 30, 2023	December 31, 2022
Midstream & Marketing:												
Aurum Renewables	\$	46	\$	45	\$ _	40%	40%	N/A				
Pine Run		80		77	71	49%	49%	49%				
MBL Bioenergy		147		122	56	99.99%	99.99%	99.99%				
Other		21		20	18	various	various	various				
Total Midstream & Marketing		294		264	145							
UGI International		35		35	30	various	various	various				
Total investments in equity method investees	\$	329	\$	299	\$ 175							

See the Company's 2023 Annual Report for additional information on our equity method investments.

## Note 15 — Segment Information

Our operations comprise four reportable segments generally based upon products or services sold, geographic location and regulatory environment: (1) Utilities; (2) Midstream & Marketing; (3) UGI International; and (4) AmeriGas Propane.

Corporate & Other includes certain items that are excluded from our CODM's assessment of segment performance (see below for further details on these items). Corporate & Other also includes the net expenses of UGI's captive general liability insurance company, UGI's corporate headquarters facility and UGI's unallocated corporate and general expenses as well as interest expense on UGI debt that is not allocated. Corporate & Other assets principally comprise cash and cash equivalents of UGI and its captive insurance company, and UGI corporate headquarters' assets. The accounting policies of our reportable segments are the same as those described in Note 2, "Summary of Significant Accounting Policies," in the Company's 2023 Annual Report.

## **Notes to Condensed Consolidated Financial Statements**

(unaudited)

(Currency in millions, except per share amounts and where indicated otherwise)

Three Months Ended December 31, 2023	Total	Е	liminations	Utilities	Midstream & Marketing	UGI International		AmeriGas Propane	Corporate & Other (a)
Revenues from external customers	\$ 2,121	\$		\$ 480 \$	327	\$ 725	\$	629	\$ (40)
Intersegment revenues	\$ _	\$	(80) (b)	\$ 13 \$	67	s —	\$	_	\$ _
Cost of sales	\$ 1,202	\$	(80) (b)	\$ 221 \$	239	\$ 446	\$	283	\$ 93
Operating income (loss)	\$ 232	\$	(1)	\$ 134 \$	99	\$ 113	\$	71	\$ (184)
Income (loss) from equity investees	1		_	_	3	(2)		_	_
Other non-operating (loss) income, net	(13)		_	1	_	6		_	(20)
Earnings (loss) before interest expense and income taxes	220		(1)	135	102	117	_	71	(204)
Interest expense	(100)		_	(23)	(11)	(11)		(41)	(14)
Income (loss) before income taxes	\$ 120	\$	(1)	\$ 112 \$	91	\$ 106	\$	30	\$ (218)
Depreciation and amortization	\$ 137	\$		\$ 41 \$	3 22	\$ 30	\$	44	\$ 
Capital expenditures (including the effects of accruals)	\$ 133	\$	_	\$ 82 \$	19	\$ 12	\$	20	\$ _
As of December 31, 2023									
Total assets	\$ 15,716	\$	(190)	\$ 5,855 \$	3,236	\$ 3,150	\$	3,460	\$ 205

Three Months Ended December 31, 2022	Total	E	Eliminations	Utilities	Midstream & Marketing	UGI International	AmeriGas Propane	Corporate & Other (a)
Revenues from external customers	\$ 2,759	\$		\$ 559 \$	554	\$ 877	\$ 766	\$ 3
Intersegment revenues	\$ _	\$	(149) (b)	\$ 33 \$	3 115	S —	\$ 	\$ 1
Cost of sales	\$ 3,106	\$	(149) (b)	\$ 329 \$	514	\$ 662	\$ 386	\$ 1,364
Operating (loss) income	\$ (1,204)	\$	1	\$ 126 \$	106	\$ 56	\$ 110	\$ (1,603)
Income (loss) from equity investees	1		_	_	1	_	_	_
Other non-operating (loss) income, net	(28)		_	2	_	10	_	(40)
(Loss) earnings before interest expense and income taxes	(1,231)		1	128	107	66	110	(1,643)
Interest expense	(92)		_	(21)	(11)	(7)	(43)	(10)
(Loss) income before income taxes	\$ (1,323)	\$	1	\$ 107 \$	96	\$ 59	\$ 67	\$ (1,653)
Depreciation and amortization	\$ 131	\$	_	\$ 37 \$	3 21	\$ 28	\$ 44	\$ 1
Capital expenditures (including the effects of accruals)	\$ 178	\$	_	\$ 117 \$	5 11	\$ 27	\$ 23	\$ _
As of December 31, 2022								
Total assets	\$ 17,128	\$	(252)	\$ 5,680 \$	3,298	\$ 3,889	\$ 4,331	\$ 182

<sup>(</sup>a) Corporate & Other includes specific items attributable to our reportable segments that are not included in the segment profit measures used by our CODM in assessing our reportable segments' performance or allocating resources. The following table presents such pre-tax gains (losses) which have been included in Corporate & Other, and the reportable segments to which they relate:

## **Notes to Condensed Consolidated Financial Statements**

(unaudited)

(Currency in millions, except per share amounts and where indicated otherwise)

Three Months Ended December 31, 2023	Location on Income Statement	ream & keting	UGI Internationa	ıl	AmeriGas Propane
Net gains on commodity derivative instruments not associated with current-period transactions	Revenues	\$ 1	\$	1	\$ —
Net losses on commodity derivative instruments not associated with current-period transactions	Cost of sales	\$ (47)	\$ (	41)	\$ (6)
Net losses on commodity derivative instruments not associated with current-period transactions	Other operating income, net	\$ _	\$	(3)	\$ —
Unrealized losses on foreign currency derivative instruments	Other non-operating expense, net	\$ _	\$ (	20)	\$ —
AmeriGas operations enhancement for growth project	Operating and administrative expenses	\$ _	\$	_ :	\$ (7)
Costs associated with exit of the UGI International energy marketing business	Revenues	\$ _	\$ (	42)	s —
Costs associated with exit of the UGI International energy marketing business	Operating and administrative expenses/Other operating income, net	\$ _	\$	(8)	\$ —
Costs associated with exit of the UGI International energy marketing business	Loss on disposal of UGI International energy marketing business	\$ _	\$ (	28)	\$ —
Three Months Ended December 31, 2022	Location on Income Statement	ream & keting	UGI Internationa	ıl	AmeriGas Propane
Net gains on commodity derivative instruments not associated with current-period transactions	Revenues	\$ 2	\$	2	s –
Net losses on commodity derivative instruments not associated with current-period transactions	Cost of sales	\$ (183)	\$ (1,1	69)	\$ (12)
Net gains on commodity derivative instruments not associated with current-period transactions	Other operating income, net	\$ _	\$	(2)	\$ —
Unrealized losses on foreign currency derivative instruments	Other non-operating expense, net	\$ _	\$ (	40)	\$ —
AmeriGas operations enhancement for growth project	Operating and administrative expenses	\$ _	\$	_ :	\$ (7)
Costs associated with exit of the UGI International energy marketing business	Loss on disposal of UGI International energy marketing business	\$ _	\$ (2	15)	\$ —

<sup>(</sup>b) Represents the elimination of intersegment transactions principally among Utilities, Midstream & Marketing and AmeriGas Propane.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## **Forward-Looking Statements**

Information contained in this Quarterly Report on Form 10-Q contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Such statements use forward-looking words such as "believe," "plan," "anticipate," "continue," "estimate," "expect," "may," or other similar words and terms of similar meaning, although not all forward-looking statements contain such words. These statements discuss plans, strategies, events or developments that we expect or anticipate will or may occur in the future. All forward-looking statements made in this Quarterly Report on Form 10-Q rely upon the safe harbor protections provided under the Private Securities Litigation Reform Act of 1995.

A forward-looking statement may include a statement of the assumptions or bases underlying the forward-looking statement. We believe that we have chosen these assumptions or bases in good faith and that they are reasonable. However, we caution you against relying on any forward-looking statement as these statements are subject to risks and uncertainties that may cause actual results to vary from assumed facts or bases, and the differences between actual results and assumed facts or bases can be material, depending on the circumstances. When considering forward-looking statements, you should keep in mind those factors set forth in Item 1A. Risk Factors in the Company's 2023 Annual Report and the following important factors that could affect our future results and could cause those results to differ materially from those expressed in our forward-looking statements: (1) weather conditions, including increasingly uncertain weather patterns due to climate change, resulting in reduced demand, the seasonal nature of our business, and disruptions in our operations and supply chain; (2) cost volatility and availability of energy products, including propane and other LPG, electricity, and natural gas, as well as the availability of LPG cylinders, and the capacity to transport product to our customers; (3) changes in domestic and foreign laws and regulations, including safety, health, tax, transportation, consumer protection, data privacy, accounting, and environmental matters, such as regulatory responses to climate change; (4) inability to timely recover costs through utility rate proceedings; (5) the impact of pending and future legal or regulatory proceedings, inquiries or investigations; (6) competitive pressures from the same and alternative energy sources; (7) failure to acquire new customers or retain current customers thereby reducing or limiting any increase in revenues; (8) liability for environmental claims; (9) increased customer conservation measures due to high energy prices and improvements in energy efficiency and technology resulting in reduced demand; (10) adverse labor relations and our ability to address existing or potential workforce shortages; (11) customer, counterparty, supplier, or vendor defaults; (12) liability for uninsured claims and for claims in excess of insurance coverage, including those for personal injury and property damage arising from explosions, acts of war, terrorism, natural disasters, pandemics, and other catastrophic events that may result from operating hazards and risks incidental to generating and distributing electricity and transporting, storing and distributing natural gas and LPG in all forms; (13) transmission or distribution system service interruptions; (14) political, regulatory and economic conditions in the United States, Europe and other foreign countries, including uncertainties related to the war between Russia and Ukraine, the European energy crisis, and foreign currency exchange rate fluctuations, particularly the euro; (15) credit and capital market conditions, including reduced access to capital markets and interest rate fluctuations; (16) changes in commodity market prices resulting in significantly higher cash collateral requirements; (17) impacts of our indebtedness and the restrictive covenants in our debt agreements; (18) reduced distributions from subsidiaries impacting the ability to pay dividends or service debt; (19) changes in Marcellus and Utica Shale gas production; (20) the availability, timing and success of our acquisitions, commercial initiatives and investments to grow our businesses; (21) our ability to successfully integrate acquired businesses and achieve anticipated synergies; (22) the interruption, disruption, failure, malfunction, or breach of our information technology systems, and those of our third-party vendors or service providers, including due to cyber attack; (23) the inability to complete pending or future energy infrastructure projects; (24) our ability to achieve the operational benefits and cost efficiencies expected from the completion of pending and future business transformation initiatives, including the impact of customer service disruptions resulting in potential customer loss due to the transformation activities; (25) our ability to attract, develop, retain and engage key employees; (26) uncertainties related to global pandemics; (27) the impact of proposed or future tax legislation; (28) the impact of declines in the stock market or bond market, and a low interest rate environment, on our pension liability; (29) our ability to protect our intellectual property; and (30) our ability to overcome supply chain issues that may result in delays or shortages in, as well as increased costs of, equipment, materials or other resources that are critical to our business operations.

These factors, and those factors set forth in Item 1A. Risk Factors in the Company's 2023 Annual Report, are not necessarily all of the important factors that could cause actual results to differ materially from those expressed in any of our forward-looking statements. Other unknown or unpredictable factors could also have material adverse effects on future results. Any forward-looking statement speaks only as of the date on which such statement is made. We undertake no obligation (and expressly disclaim any obligation) to update publicly any forward-looking statement, whether as a result of new information or future events, except as required by the federal securities laws.

## ANALYSIS OF RESULTS OF OPERATIONS

The following analyses compare the Company's results of operations for the 2023 three-month period with the 2022 three-month period. Our analysis of results of operations should be read in conjunction with the segment information included in Note 15 to Condensed Consolidated Financial Statements.

Because most of our businesses sell or distribute energy products used in large part for heating purposes, our results are significantly influenced by temperatures in our service territories, particularly during the heating-season months of October through March. As a result, our results of operations, after adjusting for the effects of gains and losses on derivative instruments not associated with current-period transactions as further discussed below, are significantly higher in our first and second fiscal quarters.

## **EXECUTIVE OVERVIEW**

#### **Recent Developments**

#### Review of Strategic Alternatives

In August 2023, the Company announced the commencement of a strategic review, focused on the LPG businesses, intending to unlock and maximize shareholder value. The Company is exploring a full range of options with the goal of reducing UGI's earnings volatility and strengthening its balance sheet. In conjunction with the strategic review, the Company is also pursuing actions to optimize its cost structure and re-align its capital allocation priorities. The Company continues on its existing plans while the review of strategic alternatives is ongoing.

## UGI International Energy Marketing Transactions

As of December 31, 2023, pursuant to its previously announced decision, the Company has exited substantially all of its European energy marketing business which primarily marketed natural gas and electricity to customers through third-party distribution systems in France, Belgium, the Netherlands, and the United Kingdom.

*France.* In October 2023, UGI International, through a wholly-owned subsidiary, sold substantially all of its energy marketing business located in France for a net cash payment to the buyer of \$28 million. In conjunction with the sale, during the three months ended December 31, 2023, the Company recorded a pre-tax loss of \$28 million, which amount principally represents the net payment to the buyer. The carrying values of the assets and liabilities associated with this business, principally comprising certain commodity derivative instruments, energy certificates and certain working capital, were not material.

**Belgium.** In September 2023, UGI International, through a wholly-owned subsidiary, sold its energy marketing business located in Belgium for a net cash payment to the buyer of \$3 million. Pursuant to the sale agreement, the Company transferred to the buyer certain assets, principally comprising customer and energy broker contracts. In conjunction with the sale, during the fourth quarter of Fiscal 2023, the Company recorded a pre-tax loss of \$6 million which amount includes the net payment to the buyer, the write-off of certain prepaid energy broker payments and associated transaction costs and fees.

*United Kingdom.* In October 2022, UGI International, through a wholly-owned subsidiary, sold its natural gas marketing business located in the U.K. for a net cash payment to the buyer of \$19 million which includes certain working capital adjustments. In conjunction with the sale, during the three months ended December 31, 2022, the Company recorded a pre-tax loss of \$215 million substantially all of which was due to the non-cash transfer of commodity derivative instruments associated with the business.

Netherlands. In September 2023, a substantial number of DVEP's customers agreed to modify their energy marketing contracts whereby the Company would continue to provide the delivery of electricity and natural gas at fixed prices through December 31, 2023, with the Company's obligations to provide future services terminated effective January 1, 2024. As consideration for the early termination of such contracts, the Company has agreed to make cash payments to the customers equal to the fair values of specific commodity derivative instruments associated with periods after December 31, 2023. For the three months ended December 31, 2023, the Company settled the commodity derivative instruments for a gain of \$46 million, which represents the fair value of the specific commodity derivative instruments associated with periods after December 31, 2023; and reduced its revenues from these customers by \$42 million, which represents the pro-rated performance obligation from October 1, 2023 through December 31, 2023.

In conjunction with the wind-down of its European energy marketing business, in December 2023, DVEP completed a sale of a substantial portion of its power purchase agreements to a third party for a total consideration to the buyer of \$5 million. In conjunction with the sale, the Company recorded a loss of \$5 million.

During the three months ended December 31, 2022, the Company recorded a \$19 million pre-tax impairment charge to reduce the carrying values of certain assets associated with its energy marketing business in the Netherlands, comprising property, plant and equipment and intangible assets.

See Note 5 to Condensed Consolidated Financial Statements for additional information.

#### Global Macroeconomic Conditions

Beginning in Fiscal 2021 and continuing through December 31, 2023, global commodity and labor markets have experienced significant inflationary pressures attributable to various economic and geopolitical factors, including but not limited to: supply chain disruptions including those associated with labor shortages; significant volatility in energy commodity prices; changes in consumer behavior; and geopolitical and regulatory conditions resulting from the war between Russia and Ukraine. These adverse macroeconomic factors continue to contribute to inflationary pressures as evidenced by increases in various consumer price indices. In an effort to curb these inflationary pressures, central banks in the U.S. and Europe began raising interest rates in Fiscal 2022. In addition, during the last several years, we have experienced significant volatility in energy commodity prices, particularly in LPG, natural gas and electricity prices, which have resulted in substantial fluctuations in the fair values of our commodity derivative instruments. Although these inflationary pressures and commodity price volatility have moderated more recently, they continue to result in, among other things, fluctuations in the cost of our inventory and associated cost of sales, increases in certain operating and distribution expenses and higher interest expense across all of our businesses. We cannot predict the duration or ultimate magnitude of these conditions and the effects such conditions may have on our future business, financial results, financial position, liquidity and cash flows. However, we believe that the Company is well positioned to address the challenges resulting from these global economic and geopolitical conditions as they continue to evolve.

## **Non-GAAP Financial Measures**

UGI management uses "adjusted net income attributable to UGI Corporation" and "adjusted diluted earnings per share," both of which are non-GAAP financial measures, when evaluating UGI's overall performance. Management believes that these non-GAAP measures provide meaningful information to investors about UGI's performance because they eliminate gains and losses on commodity and certain foreign currency derivative instruments not associated with current-period transactions and other significant discrete items that can affect the comparison of period-over-period results.

UGI does not designate its commodity and certain foreign currency derivative instruments as hedges under GAAP. Volatility in net income (loss) attributable to UGI Corporation can occur as a result of gains and losses on such derivative instruments not associated with current-period transactions. These gains and losses result principally from recording changes in unrealized gains and losses on unsettled commodity and certain foreign currency derivative instruments and, to a much lesser extent, certain realized gains and losses on settled commodity derivative instruments that are not associated with current-period transactions. However, because these derivative instruments economically hedge anticipated future purchases or sales of energy commodities, or in the case of certain foreign currency derivatives reduce volatility in anticipated future earnings associated with our foreign operations, we expect that such gains or losses will be largely offset by gains or losses on anticipated future energy commodity transactions or mitigate volatility in anticipated future earnings. Non-GAAP financial measures are not in accordance with, or an alternative to, GAAP and should be considered in addition to, and not as a substitute for, the comparable GAAP measures.

The following tables reflect the adjustments referred to above and reconcile net income (loss) attributable to UGI Corporation, the most directly comparable GAAP measure, to adjusted net income (loss) attributable to UGI Corporation, and reconcile diluted earnings per share, the most directly comparable GAAP measure, to adjusted diluted earnings per share:

Adjusted net income attributable to UGI Corporation	Three Months Ended December 31,					
(Dollars in millions)		2023		2022		
Utilities	\$	86	\$	81		
Midstream & Marketing		92		77		
UGI International		83		45		
AmeriGas Propane		16		49		
Corporate & Other (a)		(183)		(1,206)		
Net income (loss) attributable to UGI Corporation		94		(954)		
Net losses on commodity derivative instruments not associated with current-period transactions (net of tax of \$(18) and \$(363), respectively)		77		999		
Unrealized losses on foreign currency derivative instruments (net of tax of \$(6) and \$(11), respectively)		14		29		
Business transformation expenses (net of tax of \$0 and \$(1), respectively)		_		1		
AmeriGas operations enhancement for growth project (net of tax of \$(2) and \$(2), respectively)		5		5		
Restructuring costs (net of tax of \$(1) and \$0, respectively)		3		_		
Costs associated with exit of UGI International energy marketing business (net of tax of \$(13) and \$(68), respectively)		65		166		
Total adjustments (a) (b)		164		1,200		
Adjusted net income attributable to UGI Corporation	\$	258	\$	246		

	Three Months Ended December 31,						
Adjusted diluted earnings per share		2023		2022			
Utilities	\$	0.40	\$	0.38			
Midstream & Marketing		0.43		0.35			
UGI International		0.39		0.21			
AmeriGas Propane		0.07		0.23			
Corporate & Other (a)		(0.85)		(5.71)			
Diluted earnings (loss) per share (c)		0.44		(4.54)			
Net losses on commodity derivative instruments not associated with current-period transactions (c)		0.37		4.73			
Unrealized losses on foreign currency derivative instruments		0.06		0.14			
AmeriGas operations enhancement for growth project		0.02		0.02			
Restructuring costs		0.01		_			
Costs associated with exit of UGI International energy marketing business		0.30		0.79			
Total adjustments (a)		0.76		5.68			
Adjusted diluted earnings per share (c)	\$	1.20	\$	1.14			

<sup>(</sup>a) Corporate & Other includes certain adjustments made to our reporting segments in arriving at net income (loss) attributable to UGI Corporation. These adjustments have been excluded from the segment results to align with the measure used by our CODM in assessing segment performance and allocating resources. See Note 15 to Condensed Consolidated Financial Statements for additional information related to these adjustments, as well as other items included within Corporate & Other.

<sup>(</sup>b) Income taxes associated with pre-tax adjustments determined using statutory business unit tax rates.

(c) The loss per share for the three months ended December 31, 2022, was determined excluding the effect of 6.43 million dilutive shares as the impact of such shares would have been antidilutive due to the net loss for the period, while the adjusted earnings per share for the three months ended December 31, 2022, was determined based upon fully diluted shares of 216.37 million.

#### 2023 three-month period compared with 2022 three-month period

**Discussion.** Net income attributable to UGI Corporation for the 2023 three-month period was \$94 million (equal to \$0.44 per diluted share) compared to net loss attributable to UGI Corporation of \$954 million (equal to \$4.54 loss per diluted share) for the 2022 three-month period. These results include net losses from changes in unrealized commodity derivative instruments and certain foreign currency derivative instruments of \$91 million and \$1,028 million during the 2023 and 2022 three-month periods, respectively. The lower losses from changes in commodity derivative instruments during the 2023 three-month period, principally reflects significantly less volatility in commodity energy prices in Europe following unprecedented volatility in such prices during the 2022 three-month period.

Net income attributable to UGI Corporation during the 2023 three-month period also includes (1) \$65 million of costs associated with the exit of our UGI International energy marketing business in Europe, principally reflecting wind-down activities in the Netherlands and the loss on the sale of the energy marketing business located in France; (2) external advisory fees of \$5 million associated with AmeriGas operations enhancement for growth project; and (3) restructuring costs of \$3 million largely attributable to a reduction in workforce and related costs.

Net loss attributable to UGI Corporation during the 2022 three-month period also includes (1) \$166 million costs associated with exit of our UGI International energy marketing business in Europe, principally reflecting loss on the sale of the energy marketing business located in the U.K. and an impairment of assets; (2) external advisory fees of \$5 million associated with AmeriGas operations enhancement for growth project; and (3) business transformation expenses of \$1 million associated with corporate support functions.

Adjusted net income attributable to UGI Corporation for the 2023 three-month period was \$258 million (equal to \$1.20 per diluted share) compared to \$246 million (equal to \$1.14 per diluted share) for the 2022 three-month period. The increase in adjusted net income attributable to UGI Corporation for the 2023 three-month period reflects higher earnings contributions from our UGI International, Midstream & Marketing and Utilities segments, partially offset by lower earnings contributions from our AmeriGas Propane segment. During the 2023 three-month period, temperatures in all of our segments, except for our UGI International segment, were significantly warmer than the prior-year period.

Utilities' adjusted net income attributable to UGI Corporation increased \$5 million in the 2023 three-month period notwithstanding the effects of significantly warmer weather. The increase is largely related to the increase in base rates (effective October 1, 2023) and the implementation of the weather normalization adjustments (effective November 1, 2022) for PA Gas Utility.

Midstream & Marketing's adjusted net income attributable to UGI Corporation increased \$15 million in the 2023 three-month period. The increase is primarily attributable to lower income taxes reflecting higher investment tax credits in the 2023 three-month period.

UGI International's adjusted net income attributable to UGI Corporation increased \$38 million in the 2023 three-month period, mainly reflecting higher margin contributions from both our LPG and energy marketing businesses and the translation effects of stronger foreign currencies. UGI International operating results reflect (1) higher total LPG margin principally due to the effects of higher average unit margins attributable to strong margin management efforts and the effects of higher LPG retail volumes sold; and (2) the absence of prior year losses from our electricity energy marketing activities principally reflecting the impact of the continued wind-down of the energy marketing business.

AmeriGas Propane's adjusted net income attributable to UGI Corporation decreased \$33 million in the 2023 three-month period. The decrease principally reflects lower total margin largely attributable to lower retail propane volumes sold and, to a much lesser extent, higher operating and administrative expenses, partially offset by the benefit of higher average retail propane unit margins in the 2023 three-month period.

# SEGMENT RESULTS OF OPERATIONS

#### 2023 Three-Month Period Compared with the 2022 Three-Month Period

# Utilities

For the three months ended December 31,	2023 2022			2022	Increase (Decrease)			
(Dollars in millions)								
Revenues	\$	493	\$	592	\$	(99)	(17)%	
Total margin (a)	\$	265	\$	256	\$	9	4 %	
Operating and administrative expenses (a)	\$	88	\$	91	\$	(3)	(3)%	
Operating income	\$	134	\$	126	\$	8	6 %	
Earnings before interest expense and income taxes	\$	135	\$	128	\$	7	5 %	
Gas Utility system throughput—bcf								
Core market		30		34		(4)	(12)%	
Total		104		94		10	11 %	
Electric Utility distribution sales - gwh		241		246		(5)	(2)%	
Gas Utility heating degree days—% (warmer) colder than normal (b)		(11.0)%	)	0.2 %	ó		<u> </u>	

- (a) Total margin represents revenues less cost of sales and revenue-related taxes (i.e., gross receipts and business and occupation taxes) of \$7 million each during the 2023 and 2022 three-month periods. For financial statement purposes, revenue-related taxes are included in "Operating and administrative expenses" on the Condensed Consolidated Statements of Income (but are excluded from operating and administrative expenses presented above).
- (b) Deviation from average heating degree days is determined on a 10-year period utilizing volume-weighted weather data based on weather statistics provided by NOAA for airports located within Gas Utility's service territories.

Temperatures in Gas Utility's service territories during the 2023 three-month period were 11.0% warmer than normal and 11.2% warmer than the prior-year period. The decrease in Gas Utility core market volumes during the 2023 three-month period is largely related to the warmer weather partially offset by growth in the core market customers. Total Gas Utility volume increased 11% during the 2023 three-month period, notwithstanding the decrease in core market volumes, reflecting higher large firm delivery service volumes and higher interruptible delivery service volumes. The decrease in Electric Utility distribution sales volumes is primarily attributable to warmer weather during the 2023 three-month period.

Utilities revenues decreased \$99 million in the 2023 three-month period substantially due to lower Gas Utility revenues. The decrease in Gas Utility revenues was largely attributable to lower PGC and PGA rates reflecting lower natural gas costs, the lower core market volumes due to warmer weather and lower off-system sales. These decreases were partially offset by the effects of the increase in base rates (effective October 1, 2023) and weather normalization adjustments (effective November 1, 2022) for PA Gas Utility. Electric Utility revenues were comparable to the prior-year period.

Utilities cost of sales decreased \$108 million in the 2023 three-month period primarily attributable to Gas Utility (\$106 million) mainly reflecting lower PGC and PGA rates, lower core market volumes due to warmer weather and lower cost of sales associated with off-system sales. Electric Utility cost of sales was comparable to the prior-year period.

Utilities total margin increased \$9 million during the 2023 three-month period primarily attributable to higher Gas Utility total margin (\$7 million), notwithstanding the significantly warmer weather, mainly reflecting the effects of the increase in base rates (effective October 1, 2023) and weather normalization adjustments (effective November 1, 2022) for PA Gas Utility, increases in DSIC revenue and, to a much lesser extent, impacts from growth in the core market customers. Electric Utility margin increased by \$2 million during the 2023 three-month period mainly reflecting the increase in base rates effective October 1, 2023.

Utilities operating income and earnings before interest expense and income taxes increased \$8 million and \$7 million, respectively, during the 2023 three-month period. These increases largely reflect the previously mentioned increase in total margin and lower operating and administrative expenses (\$3 million) partially offset by higher depreciation expense (\$4 million). The slightly lower operating and administrative expenses principally reflect lower contract labor costs and maintenance expenses. The higher depreciation expense compared to the prior-year period reflects the effects of continued distribution system capital expenditure activity.

#### Midstream & Marketing

For the three months ended December 31,	2023	2022	Increase (Decrease)			
(Dollars in millions)	 	_				
Revenues	\$ 394	\$ 669	\$	(275)	(41)%	
Total margin (a)	\$ 155	\$ 155	\$		<b>—</b> %	
Operating and administrative expenses	\$ 31	\$ 29	\$	2	7 %	
Operating income	\$ 99	\$ 106	\$	(7)	(7)%	
Earnings before interest expense and income taxes	\$ 102	\$ 107	\$	(5)	(5)%	

<sup>(</sup>a) Total margin represents revenues less cost of sales.

Average temperatures across Midstream & Marketing's energy marketing territory during the 2023 three-month period were 9.4% warmer than normal and 10.5% warmer than the prior-year period.

Midstream & Marketing revenues decreased \$275 million compared to the prior-year period, primarily reflecting lower revenues from natural gas marketing activities (\$272 million), including the effects of peaking and capacity management activities, that were primarily impacted by lower natural gas prices and lower volumes resulting from the warmer weather.

Midstream & Marketing cost of sales decreased \$275 million compared to the prior-year period, primarily reflecting lower natural gas costs (\$271 million) related to the previously mentioned natural gas marketing activities and, to a much lesser extent, lower cost of sales related to retail power marketing activities

Midstream & Marketing total margin during the 2023 three-month period was comparable to the prior-year period as higher margins from natural gas marketing activities, including the effects of peaking and capacity management activities, were largely offset by lower total margin from renewable energy.

Midstream & Marketing operating income and earnings before interest expense and income taxes during the 2023 three-month period decreased \$7 million and \$5 million, respectively, compared to the prior-year period. The decrease in operating income is largely attributable to lower other operating income (\$4 million) and slightly higher operating and administrative expense (\$2 million). The decrease in earnings before interest expense and income taxes principally reflects the decrease in operating income partially offset by slightly higher income from equity investees.

#### UGI International

For the three months ended December 31,	2023		2022	22 Increase (Decrease)		
(Dollars in millions)						
Revenues	\$ 725	\$	877	\$	(152)	(17)%
Total margin (a)	\$ 279	\$	215	\$	64	30 %
Operating and administrative expenses	\$ 147	\$	143	\$	4	3 %
Operating income	\$ 113	\$	56	\$	57	102 %
Earnings before interest expense and income taxes	\$ 117	\$	66	\$	51	77 %
LPG retail gallons sold (millions)	214		205		9	4 %
Heating degree days—% (warmer) than normal (b)	(12.0)%	, 0	(12.3)%	)	_	_

- (a) Total margin represents revenues less cost of sales.
- (b) Deviation from average heating degree days is determined on a rolling 10-year period utilizing volume-weighted weather data at locations in our UGI International service territories.

Average temperatures during the 2023 three-month period were 12.0% warmer than normal and 1.5% colder than the prior-year period. Total LPG retail gallons sold during the 2023 three-month period were 4% higher than the prior-year period largely attributable to growth from natural gas conversion to LPG, the slightly colder weather than the prior-year period, and higher crop drying volumes, partially offset by lower cylinder volumes.

UGI International base-currency results are translated into USD based upon exchange rates experienced during the reporting periods. The functional currency of a significant portion of our UGI International results is the euro and, to a much lesser

extent, the British pound sterling. During the 2023 and 2022 three-month periods, the average unweighted euro-to-USD translation rates were approximately \$1.08 and \$1.02, respectively, and the average unweighted British pound sterling-to-USD translation rates were approximately \$1.24 and \$1.17, respectively. Fluctuations in these foreign currency exchange rates can have a significant impact on the individual financial statement components discussed below. The Company uses forward foreign currency exchange contracts entered into over multi-year periods to reduce the volatility in earnings that may result from such changes in foreign currency exchange rates. These forward foreign currency exchange contracts resulted in realized net gains of \$4 million and \$8 million in the 2023 and 2022 three-month periods, respectively.

Average wholesale prices for propane and butane during the 2023 three-month period in northwest Europe were approximately 13% and 15% lower, respectively, compared with the prior-year period. UGI International revenues and cost of sales decreased \$152 million and \$216 million, respectively, during the 2023 three-month period compared to the prior-year period. The decrease in revenues and cost of sales principally reflects significantly lower energy marketing activities during the 2023 three-month period resulting from the sale of substantially all of UGI International's energy marketing business in Belgium and UGI France in September and October 2023, respectively. The decrease in revenues was partially offset by the translation effects of the stronger foreign currencies (approximately \$38 million) and higher LPG retail volumes sold. The decrease in cost of sales was also attributable to lower LPG product costs, partially offset by the translation effects of the stronger foreign currencies (approximately \$24 million) and the higher LPG retail volumes sold.

UGI International total margin increased \$64 million during the 2023 three-month period primarily reflecting higher margin contributions from both our LPG business and our energy marketing activities and the translation effects of the stronger foreign currencies (approximately \$15 million). The higher margin from our LPG business reflects the effects of higher average unit margins attributable to strong margin management efforts and the effects of the higher LPG retail volumes sold. The higher margin from our energy marketing activities primarily reflects the absence of losses experienced during the prior-year period, principally associated with electricity energy marketing activities that were not repeated during the 2023 three-month period and the impact of the aforementioned wind-down of the energy marketing business.

UGI International operating income and earnings before interest expense and income taxes increased \$57 million and \$51 million, respectively, during the 2023 three-month period. The increase in operating income principally reflects the previously mentioned \$64 million increase in total margin, partially offset by lower foreign currency transaction gains (\$4 million) and higher operating and administrative expenses (\$4 million). The higher operating and administrative expenses in the 2023 three-month period primarily reflects the translation effects of the stronger foreign currencies (approximately \$9 million) and the effects of inflationary increases, partially offset by, among other things, lower personnel and maintenance expenses. The increase in earnings before interest expense and income taxes in the 2023 three-month period largely reflects the \$57 million increase in operating income partially offset by lower realized gains on foreign currency exchange contracts entered into in order to reduce volatility in UGI International earnings resulting from the effects of changes in foreign currency exchange rates (\$4 million).

# AmeriGas Propane

For the three months ended December 31,	2023	2022	Increase (Decrease)	
(Dollars in millions)				
Revenues	\$ 629	\$ 766	\$ (137)	(18)%
Total margin (a)	\$ 346	\$ 380	\$ (34)	(9)%
Operating and administrative expenses	\$ 243	\$ 235	\$ 8	3 %
Operating income/earnings before interest expense and income taxes	\$ 71	\$ 110	\$ (39)	(35)%
Retail gallons sold (millions)	206	236	(30)	(13)%
Heating degree days—% (warmer) colder than normal (b)	(6.4)%	6.2 %	_	_

- (a) Total margin represents total revenues less total cost of sales.
- (b) Deviation from average heating degree days is determined on a rolling 10-year period utilizing volume-weighted weather data based on weather statistics provided by NOAA for 344 regions in the U.S., excluding Alaska and Hawaii.

Average temperatures during the 2023 three-month period were 6.4% warmer than normal and 12.0% warmer than the prior-year period. Total retail gallons sold decreased 13% during the 2023 three-month period primarily due to continuing customer attrition and the effects of the significantly warmer weather.

Average daily wholesale propane commodity prices during the 2023 three-month period at Mont Belvieu, Texas, one of the major supply points in the U.S., were approximately 17% lower than such prices during the 2022 three-month period. Total revenues decreased \$137 million during the 2023 three-month period largely reflecting the lower retail volumes sold (\$81 million), lower wholesale revenues (\$29 million) and the effects of lower average retail propane selling prices (\$21 million).

Total cost of sales decreased \$103 million during the 2023 three-month period largely reflecting the lower retail propane volumes sold (\$39 million), lower wholesale cost of sales (\$29 million) and the lower retail propane product costs (\$27 million).

Total margin decreased \$34 million in the 2023 three-month period largely attributable to the lower retail propane volumes sold (\$41 million), partially offset by higher average retail propane unit margins (\$5 million).

Operating income and earnings before interest expense and income taxes each decreased \$39 million during the 2023 three-month period primarily reflecting the decrease in total margin (\$34 million) and higher operating and administrative expenses (\$8 million). The increase in operating and administrative expenses reflects, among other things, higher salaries and benefits expenses and higher vehicle expenses, partially offset by lower advertising expenses.

# Interest Expense and Income Taxes

Our consolidated interest expense during the 2023 three-month period was \$100 million compared to \$92 million during the 2022 three-month period. This increase largely reflects higher credit agreement interest rates and borrowings, higher average interest rates on UGI Corporation long-term debt and higher long-term debt outstanding principally at Utilities and Midstream & Marketing.

The decrease in the Company's income tax rate for the 2023 three-month period reflects an increase in investment tax credits mainly at our Midstream & Marketing segment.

The Company continues to evaluate the elections available under current regulations and pending legislation. Accordingly, the impacts on the Company's income tax provisions and taxes payable or refundable related to these items are subject to change.

# FINANCIAL CONDITION AND LIQUIDITY

The Company expects to have sufficient liquidity including cash on hand and available borrowing capacity, to continue to support long-term commitments and ongoing operations despite uncertainties associated with ongoing global macroeconomic conditions including, among others, changes in consumer behavior, the inflationary cost environment and ongoing energy commodity price volatility. Our total available liquidity balance, comprising cash and cash equivalents and available borrowing capacity on our revolving credit facilities, totaled approximately \$1.5 billion and \$1.6 billion at December 31, 2023 and September 30, 2023, respectively. The Company does not have any senior notes or term loans maturing in the next twelve months. The Company cannot predict the duration or total magnitude of the uncertain economic factors mentioned above and the total effects they will have on its liquidity, debt covenants, financial condition or the timing of capital expenditures. UGI and its subsidiaries were in compliance with its debt covenants as of December 31, 2023. See Note 8 to the Condensed Consolidated Financial Statements and "Significant Financing Activities" below for additional information on the equity cure provision.

We depend on both internal and external sources of liquidity to provide funds for working capital and to fund capital requirements. Our short-term cash requirements not met by cash from operations are generally satisfied with borrowings under credit facilities and, in the case of Midstream & Marketing, also from a Receivables Facility. Long-term cash requirements are generally met through the issuance of long-term debt or equity securities. We believe that each of our business units has sufficient liquidity in the forms of cash and cash equivalents on hand; cash expected to be generated from operations; credit facility and Receivables Facility borrowing capacity; and the ability to obtain long-term financing to meet anticipated contractual and projected cash commitments. Issuances of debt and equity securities in the capital markets and additional credit facilities may not, however, be available to us on acceptable terms.

The primary sources of UGI's cash and cash equivalents are the dividends and other cash payments made to UGI or its corporate subsidiaries by its principal business units. Our cash and cash equivalents totaled \$204 million at December 31, 2023, compared with \$241 million at September 30, 2023. Excluding cash and cash equivalents that reside at UGI's operating subsidiaries, at December 31, 2023 and September 30, 2023, UGI had \$46 million and \$51 million of cash and cash equivalents, respectively. Such cash is available to pay dividends and interest on long-term debt and for investment purposes.

# **Long-term Debt and Credit Facilities**

# Long-term Debt

The Company's debt outstanding at December 31, 2023 and September 30, 2023, comprises the following:

					December 31, 2	2023	3			September 30, 2023
(Millions of dollars)	1	Utilities	]	Midstream & Marketing	UGI International	A	AmeriGas Propane	Corp & Other	Total	Total
Short-term borrowings	\$	280	\$	95	\$ 182	\$	_	\$ _	\$ 557	\$ 649
Long-term debt (including current maturities):										
Senior notes	\$	1,755	\$	_	\$ 443	\$	2,400	\$ _	\$ 4,598	\$ 4,329
Term loans		127		792	331		_	718	1,968	1,967
Other long-term debt		20		41	7		_	232	300	351
Unamortized debt issuance costs		(7)		(14)	(7)		(14)	(1)	(43)	(47)
Total long-term debt	\$	1,895	\$	819	\$ 774	\$	2,386	\$ 949	\$ 6,823	\$ 6,600
Total debt	\$	2,175	\$	914	\$ 956	\$	2,386	\$ 949	\$ 7,380	\$ 7,249

# **Credit Facilities**

Additional information related to the Company's credit agreements can be found in Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations," and Note 6 to Consolidated Financial Statements in the Company's 2023 Annual Report.

Information about the Company's principal credit agreements (excluding the Receivables Facility discussed below) as of December 31, 2023 and 2022, is presented in the table below.

(Currency in millions)	То	otal Capacity		Borrowings Outstanding		Letters of Credit and Guarantees Outstanding	Available Borrowing Capacity	
As of December 31, 2023								
AmeriGas OLP	\$	400	\$	_	\$	2	\$	398
UGI International, LLC (a)	€	500	€	165	€	_	€	335
Energy Services	\$	260	\$	35	\$	30	\$	195
UGI Utilities	\$	375	\$	180	\$	_	\$	195
Mountaineer	\$	150	\$	100	\$	_	\$	50
UGI Corporation (b)	\$	300	\$	232	\$	_	\$	68
As of December 31, 2022								
AmeriGas OLP	\$	600	\$	148	\$	2	\$	450
UGI International, LLC (a)	€	300	€	300	€	_	€	_
Energy Services	\$	260	\$	_	\$	_	\$	260
UGI Utilities	\$	425	\$	294	\$	_	\$	131
Mountaineer	\$	150	\$	101	\$	_	\$	49
UGI Corporation (b)	\$	300	\$	292	\$	_	\$	8

<sup>(</sup>a) Permits UGI International, LLC to borrow in euros or USD. At December 31, 2023, the amount borrowed consisted of euro-denominated borrowings equivalent to \$182 million. At December 31, 2022, the amount borrowed consisted of euro-denominated borrowings equivalent to \$321 million.

(b) Borrowings outstanding have been classified as "Long-term debt" on the Condensed Consolidated Balance Sheets. Subsequent to December 31, 2022, the Company repaid \$20 million of such borrowings and classified these repayments as "Current maturities of long-term debt" on the December 31, 2022 Condensed Consolidated Balance Sheet. There were no such repayments subsequent to December 31, 2023.

The average daily and peak short-term borrowings under the Company's principal credit agreements are as follows:

	For the three months ended December 31, 2023						For the three months ended			
		Decembe	Г Э І,	, 2023	December 31, 2022					
(Millions of dollars or euros)		Average		Peak		Average		Peak		
AmeriGas OLP	\$	1	\$	25	\$	199	\$	242		
UGI International, LLC	€	204	€	229	€	168	€	300		
Energy Services	\$	49	\$	62	\$	1	\$	25		
UGI Utilities	\$	247	\$	316	\$	229	\$	307		
Mountaineer	\$	94	\$	102	\$	89	\$	101		
UGI Corporation	\$	245	\$	289	\$	199	\$	292		

**Receivables Facility.** Energy Services has a Receivables Facility with an issuer of receivables-backed commercial paper currently scheduled to expire on October 18, 2024. The Receivables Facility provides Energy Services with the ability to borrow up to \$200 million of eligible receivables during the period October 20, 2023 to April 30, 2024, and up to \$100 million of eligible receivables during the period May 1, 2024 to October 18, 2024. Energy Services uses the Receivables Facility to fund working capital, margin calls under commodity futures contracts, capital expenditures, dividends and for general corporate purposes.

Under the Receivables Facility, Energy Services transfers, on an ongoing basis and without recourse, its trade accounts receivable to its wholly owned, special purpose subsidiary, ESFC, which is consolidated for financial statement purposes. ESFC, in turn, has sold and, subject to certain conditions, may from time to time sell, an undivided interest in some or all of the receivables to a major bank. Amounts sold to the bank are reflected as "Short-term borrowings" on the Condensed Consolidated Balance Sheets. ESFC was created and has been structured to isolate its assets from creditors of Energy Services and its affiliates, including UGI. Trade receivables sold to the bank remain on the Company's balance sheet and the Company reflects a liability equal to the amount advanced by the bank. The Company records interest expense on amounts owed to the bank. Energy Services continues to service, administer and collect trade receivables on behalf of the bank, as applicable.

At December 31, 2023, the outstanding balance of ESFC trade receivables was \$95 million, \$60 million of which were sold to the bank. At December 31, 2022, the outstanding balance of ESFC trade receivables was \$128 million, \$121 million of which was sold to the bank. During the three months ended December 31, 2023 and 2022, peak sales of receivables were \$70 million and \$121 million, respectively, and average daily amounts sold were \$45 million and \$30 million, respectively.

# **Significant Financing Activities**

The following significant financing activities occurred during the 2023 three-month period. See Note 8 to Condensed Consolidated Financial Statements for additional information on these transactions.

*UGI Utilities Senior Notes.* On November 30, 2023, UGI Utilities, Inc. entered into a Note Purchase Agreement with a consortium of lenders. Pursuant to the Note Purchase Agreement, UGI Utilities, Inc. issued (1) \$25 million aggregate principal amount of 6.02% Senior Notes due November 30, 2030; (2) \$150 million aggregate principal amount of 6.10% Senior Notes due November 30, 2033; and (3) \$75 million aggregate principal amount of 6.40% Senior Notes due November 30, 2053. These senior notes are unsecured and will rank equally with UGI Utilities Inc.'s existing outstanding senior debt. The net proceeds from these issuances were used to reduce short-term borrowings and for general corporate purposes.

2022 AmeriGas OLP Credit Agreement. Under the 2022 AmeriGas OLP Credit Agreement, AmeriGas OLP, as borrower, is required to comply with financial covenants related to leverage and interest coverage measured at the Partnership and at AmeriGas OLP. The 2022 AmeriGas OLP Credit Agreement contains an equity cure provision, which allows AmeriGas OLP's direct or indirect parent, including UGI and its other subsidiaries, to fund capital contributions to eliminate any EBITDA (as defined in the 2022 AmeriGas OLP Credit Agreement) shortfalls that would otherwise result in non-compliance with these financial covenants. Each equity cure is eligible to eliminate such EBITDA shortfalls up to four quarters after contribution. We

are permitted to use the equity cure provision five times over the course of the Credit Agreement, twice during any rolling four-quarter period, and not in consecutive quarters.

UGI made capital contributions to AmeriGas OLP during Fiscal 2023, which in aggregate represented one equity cure that is eligible to eliminate any EBITDA shortfalls through December 31, 2023, in accordance with the 2022 AmeriGas OLP Credit Agreement. As a result of such capital contributions, AmeriGas OLP and the Partnership were in compliance with all financial covenants after consideration of the equity cure provision as of December 31, 2023.

UGI also provided an irrevocable letter of support whereby UGI has committed to fund any such EBITDA shortfalls and debt service, if any. Based on the support and the projected EBITDA, AmeriGas OLP is expected to remain in compliance with its financial debt covenants for the succeeding twelve-month period.

On November 15, 2023, the Partnership entered into an amendment to the 2022 AmeriGas OLP Credit Agreement, which amends certain provisions of the credit agreement to, among other things, (i) reduce the maximum revolver amount from \$600 million to \$400 million, (ii) reduce the minimum interest coverage ratio, effective for the fourth quarter of Fiscal 2023 through the end of Fiscal 2024 and (iii) provided that, beginning for the first quarter of Fiscal 2025, the minimum interest coverage ratio will remain reduced if the net leverage ratio is below a certain threshold as defined by the agreement; if the net leverage ratio exceeds such threshold, the minimum interest coverage ratio will revert to the original ratio as defined by the agreement.

*UGI Utilities 2023 Credit Agreement.* On November 9, 2023, UGI Utilities entered into the UGI Utilities 2023 Credit Agreement providing for borrowings up to \$375 million (including a \$50 million sublimit for letters of credit and a \$38 million sublimit for swingline loans). UGI Utilities may request an increase in the amount of loan commitments under the credit agreement to a maximum aggregate amount of \$125 million. The interest rates applicable to borrowings under the UGI Utilities 2023 Credit Agreement will remain unchanged from its predecessor agreement, the UGI Utilities Credit Agreement. The credit agreement is scheduled to expire November 2028. Borrowings under the credit agreement may be used to refinance UGI Utilities existing indebtedness and for general corporate purposes and ongoing working capital needs of UGI Utilities.

# **Dividends**

On November 16, 2023, UGI's Board of Directors declared a cash dividend equal to \$0.375 per common share. The dividend was paid on January 1, 2024, to shareholders of record on December 15, 2023. On January 31, 2024, UGI's Board of Director's declared a quarterly dividend of \$0.375 per common share. The dividend is payable April 1, 2024, to shareholders of record on March 15, 2024.

#### **Cash Flows**

Due to the seasonal nature of the Company's businesses, cash flows from operating activities are generally strongest during the second and third fiscal quarters when customers pay for natural gas, LPG, electricity and other energy products and services consumed during the peak heating season months. Conversely, operating cash flows are generally at their lowest levels during the fourth and first fiscal quarters when the Company's investment in working capital, principally inventories and accounts receivable, is generally greatest.

Operating Activities. Year-to-year variations in our cash flows from operating activities can be significantly affected by changes in operating working capital, especially during periods with significant changes in energy commodity prices. Cash flow provided by operating activities was \$119 million in the 2023 three-month period compared to cash used by operating activities of \$(240) million in the 2022 three-month period. Cash flow provided by operating activities before changes in operating working capital was \$376 million in the 2023 three-month period compared to \$491 million in the 2022 three-month period. Cash used to fund changes in operating working capital totaled \$257 million in the 2023 three-month period, a significant decrease compared to the \$731 million of cash used to fund changes in operating working capital in the 2022 three-month period. The prior-year period includes \$343 million of derivative instrument collateral deposit repayments principally at our UGI International and Midstream & Marketing segments compared to \$35 million of such repayments in the 2023 three-month period. The unusually high prior-year collateral deposit repayments were the result of significant declines in commodity energy prices during that period. The decrease in cash flow required to fund changes in operating working capital in the 2023 three-month period also reflects, among other things, significantly lower cash required to fund changes in accounts receivable reflecting, in large part, lower year-over-year commodity energy prices.

*Investing Activities.* Investing activity cash flow is principally affected by cash expenditures for property, plant and equipment; cash paid for acquisitions of businesses and assets; investments in equity method investees; and cash proceeds from sales and retirements of property, plant and equipment. Cash flow used by investing activities was \$165 million in the 2023 three-month

period compared to \$271 million in the 2022 three-month period. Cash expenditures for property, plant and equipment were \$156 million in the 2023 three-month period compared with \$210 million in the 2022 three-month period principally reflecting lower cash capital expenditures at our Utilities segment. Investments in equity method investments during the 2023 three-month period principally reflects our continuing investments in renewable energy projects principally at Midstream & Marketing.

Financing Activities. Changes in cash flow from financing activities are primarily due to issuances and repayments of long-term debt; net short-term borrowings; dividends on UGI Common Stock; quarterly payments on outstanding Purchase Contracts; and issuances and repurchases of equity instruments.

Cash flow provided by financing activities was \$3 million in the 2023 three-month period compared to \$548 million in the 2022 three-month period. The 2023 three-month period includes the issuance by UGI Utilities of \$250 million principal amount of senior notes the proceeds of which were used by UGI Utilities to reduce short-term borrowings and for general corporate purposes. Cash flow from financing activities in the prior-year period reflects significantly higher short-term borrowings a substantial portion of which was used to fund the previously mentioned 2022 three-month period derivative instrument collateral deposit repayments and restricted cash margin requirements in commodity futures brokerage accounts.

# UTILITY REGULATORY MATTERS

*UGI Utilities.* On January 27, 2023, Electric Utility filed a request with the PAPUC to increase its annual base distribution revenues by \$11 million. On September 21, 2023, the PAPUC issued a final order approving a settlement providing for a \$9 million annual base distribution rate increase for Electric Utility, effective October 1, 2023.

On January 28, 2022, PA Gas Utility filed a request with the PAPUC to increase its base operating revenues for residential, commercial and industrial customers by \$83 million annually. On September 15, 2022, the PAPUC issued a final order approving a settlement providing for a \$49 million annual base distribution rate increase for PA Gas Utility, through a phased approach, with \$38 million beginning October 29, 2022 and an additional \$11 million beginning October 1, 2023. In accordance with the terms of the final order, PA Gas Utility was not permitted to file a rate case prior to January 1, 2024. Also in accordance with the terms of the final order, PA Gas Utility was authorized to implement a weather normalization adjustment rider as a five-year pilot program beginning on November 1, 2022. Under this rider, when weather deviates from normal by more than 3%, residential and small commercial customer billings for distribution services are adjusted monthly for weather related impacts exceeding the 3% threshold. Additionally, under the terms of the final order, PA Gas Utility was authorized to implement a DSIC once its total property, plant and equipment less accumulated depreciation reached \$3,368 million (which threshold was achieved in September 2022).

**Mountaineer.** On July 31, 2023, Mountaineer submitted its 2023 IREP filing to the WVPSC requesting recovery of \$10 million for costs associated with capital investments after December 31, 2022, that total \$131 million, including \$67 million in calendar year 2024. The filing included capital investments totaling \$383 million over the 2024 - 2028 period. On December 20, 2023, the WVPSC issued a final order approving a settlement.

On March 6, 2023, Mountaineer submitted a base rate case filing with the WVPSC seeking a net revenue increase of \$20 million, which consists of an increase in base rates of \$38 million and a decrease in the IREP rates of \$18 million annually. On October 6, 2023, Mountaineer filed a joint stipulation and agreement for settlement of the base rate case, which included a \$14 million net revenue increase, effective January 1, 2024. On December 21, 2023, the WVPSC issued a final order approving the joint stipulation and agreement, except the WVPSC authorized Mountaineer to implement a weather normalization adjustment rider as a five-year pilot program beginning on October 1, 2024 subject to modification by the WVPSC of the final calculation methodology. Under this rider, when weather deviates from normal by more than 2%, residential and small commercial customer billings for distribution services are adjusted monthly for weather related impacts exceeding the 2% threshold.

On July 29, 2022, Mountaineer submitted its 2022 IREP filing to the WVPSC requesting recovery of costs associated with capital investments totaling \$354 million over the 2023 - 2027 period, including \$64 million in calendar year 2023. On December 21, 2022, the WVPSC issued a final order approving a settlement for \$22 million in cumulative revenue, effective January 1, 2023.

#### OTHER MATTERS

West Reading, Pennsylvania Explosion. On March 24, 2023, an explosion occurred in West Reading, Pennsylvania which resulted in seven fatalities, significant injuries to eleven others, and extensive property damage to buildings owned by R.M. Palmer, a local chocolate manufacturer, and other neighboring structures. The NTSB and the PAPUC are investigating the West Reading incident. On July 18, 2023, the NTSB issued an Investigative Update in its ongoing investigation. The report identifies a fracture in a retired UGI gas service tee and a fracture in a nearby steam system, but it does not address causation of the fractures or the explosion. The NTSB investigative team includes representatives from the Company, the PAPUC, the local fire department and the Pipeline and Hazardous Materials Safety Administration. The Company is cooperating with the investigation. The NTSB may invite other parties to participate. In September 2023, OSHA closed their investigation of this matter, without any finding pertaining to UGI Utilities.

While the investigation into this incident is still underway and the cause of the explosion has not been determined, the Company has received claims as a result of the explosion and is involved in lawsuits relative to the incident. The Company maintains liability insurance for personal injury, property and casualty damages and believes that third-party claims associated with the explosion, in excess of the Company's deductible, are recoverable through the Company's insurance. The Company cannot predict the result of these pending or future claims and legal actions at this time.

Regarding these pending claims and legal actions, the Company does not believe, at this early stage, that there is sufficient information available to reasonably estimate a range of loss, if any, or conclude that the final outcome of these matters will or will not have a material effect on our financial statements.

# **UGI** International

During 2023, UGI France outlined its strategic priorities to better align with business needs. As part of this initiative, in November 2023, the French Works Councils were engaged in consultations regarding the organizational transformation and the initiation of external mobility programs. The Company cannot estimate a range of reasonably possible costs at this time but such costs could be material.

# ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Our primary market risk exposures are (1) commodity price risk; (2) interest rate risk; and (3) foreign currency exchange rate risk. Although we use derivative financial and commodity instruments to reduce market price risk associated with forecasted transactions, we do not use derivative financial and commodity instruments for speculative or trading purposes.

# **Commodity Price Risk**

The risk associated with fluctuations in the prices the Partnership and our UGI International operations pay for LPG is principally a result of market forces reflecting changes in supply and demand for LPG and other energy commodities. Their profitability is sensitive to changes in LPG supply costs. Increases in supply costs are generally passed on to customers. The Partnership and UGI International may not, however, always be able to pass through product cost increases fully or on a timely basis, particularly when product costs rise rapidly. In order to reduce the volatility of LPG market price risk, the Partnership uses contracts for the forward purchase or sale of propane, propane fixed-price supply agreements and over-the-counter derivative commodity instruments including price swap and option contracts. Our UGI International operations use over-the-counter derivative commodity instruments and may from time to time enter into other derivative contracts, similar to those used by the Partnership, to reduce market risk associated with a portion of their LPG purchases. Over-the-counter derivative commodity instruments used to economically hedge forecasted purchases of LPG are generally settled at expiration of the contract.

Utilities' tariffs contain clauses that permit recovery of all prudently incurred costs of natural gas it sells to its retail core-market customers, including the cost of financial instruments used to hedge purchased gas costs. The recovery clauses provide for periodic adjustments for the difference between the total amounts actually billed to customers through PGC and PGA rates and the recoverable costs incurred. Because of this ratemaking mechanism, there is limited commodity price risk associated with our Utilities operations. PA Gas Utility uses derivative financial instruments, including natural gas futures and option contracts traded on the NYMEX, to reduce volatility in the cost of gas it purchases for its retail core-market customers. The cost of these derivative financial instruments, net of any associated gains or losses, is included in PA Gas Utility's PGC recovery mechanism.

In order to manage market price risk relating to substantially all of Midstream & Marketing's fixed-price sale contracts for physical natural gas and electricity, Midstream & Marketing enters into NYMEX, ICE and over-the-counter natural gas and electricity futures and option contracts, and natural gas basis swap contracts or enters into fixed-price supply arrangements. Midstream & Marketing also uses NYMEX and over-the-counter electricity futures contracts to economically hedge a portion of its anticipated sales of electricity from its electricity generation facilities. Although Midstream & Marketing's fixed-price supply arrangements mitigate most risks associated with its fixed-price sales contracts, should any of the suppliers under these arrangements fail to perform, increases, if any, in the cost of replacement natural gas or electricity would adversely impact Midstream & Marketing's results. In order to reduce this risk of supplier nonperformance, Midstream & Marketing has diversified its purchases across a number of suppliers. UGI International's natural gas and electricity marketing businesses also use natural gas and electricity futures and forward contracts to economically hedge market risk associated with a substantial portion of anticipated volumes under fixed-price sales and purchase contracts. See Note 5 to Condensed Consolidated Financial Statements for information on the exit of substantially all of the Company's European energy marketing business.

Midstream & Marketing has entered into fixed-price sales agreements for a portion of the electricity expected to be generated by its electric generation assets. In the event that these generation assets would not be able to produce all of the electricity needed to supply electricity under these agreements, Midstream & Marketing would be required to purchase electricity on the spot market or under contract with other electricity suppliers. Accordingly, increases in the cost of replacement power could negatively impact Midstream & Marketing's results.

# **Interest Rate Risk**

We have both fixed-rate and variable-rate debt. Changes in interest rates impact the cash flows of variable-rate debt but generally do not impact their fair value. Conversely, changes in interest rates impact the fair value of fixed-rate debt but do not impact their cash flows.

Our variable-rate debt at December 31, 2023, includes revolving credit facility borrowings and variable-rate term loans at UGI International, Utilities, Energy Services and UGI Corporation. These debt agreements have interest rates that are generally indexed to short-term market interest rates. We have entered into pay-fixed, receive-variable interest rate swap agreements on a significant portion of the term loans' principal balances and a significant portion of the term loans' tenor. We have designated these interest rate swaps as cash flow hedges. At December 31, 2023, combined borrowings outstanding under variable-rate debt agreements, excluding the previously mentioned effectively fixed-rate debt, totaled \$1,120 million.

Long-term debt associated with our domestic businesses is typically issued at fixed rates of interest based upon market rates for debt with similar terms and credit ratings. As these long-term debt issues mature, we may refinance such debt with new debt having interest rates reflecting then-current market conditions. In order to reduce interest rate risk associated with near- to medium-term forecasted issuances of fixed rate debt, from time to time we enter into IRPAs.

# Foreign Currency Exchange Rate Risk

Our primary currency exchange rate risk is associated with the USD versus the euro and, to a lesser extent, the USD versus the British pound sterling. The USD value of our foreign currency denominated assets and liabilities will fluctuate with changes in the associated foreign currency exchange rates. From time to time, we use derivative instruments to hedge portions of our net investments in foreign subsidiaries, including anticipated foreign currency denominated dividends. Gains or losses on these net investment hedges remain in AOCI until such foreign operations are sold or liquidated. With respect to our net investments in our UGI International operations, a 10% decline in the value of the associated foreign currencies versus the USD would reduce their aggregate net book value at December 31, 2023, by approximately \$70 million, which amount would be reflected in other comprehensive income. We have designated certain euro-denominated borrowings as net investment hedges.

In order to reduce the volatility in net income associated with our foreign operations, principally as a result of changes in the USD exchange rate between the euro and British pound sterling, we enter into forward foreign currency exchange contracts. We layer in these foreign currency exchange contracts over a multi-year period to eventually equal approximately 90% of anticipated UGI International foreign currency earnings before income taxes.

#### **Derivative Instrument Credit Risk**

We are exposed to risk of loss in the event of nonperformance by our derivative instrument counterparties. Our derivative instrument counterparties principally comprise large energy companies and major U.S. and international financial institutions. We maintain credit policies with regard to our counterparties that we believe reduce overall credit risk. These policies include evaluating and monitoring our counterparties' financial condition, including their credit ratings, and entering into agreements with counterparties that govern credit limits or entering into netting agreements that allow for offsetting counterparty receivable and payable balances for certain financial transactions, as deemed appropriate.

We have concentrations of credit risk associated with derivative instruments and we evaluate the creditworthiness of our derivative counterparties on an ongoing basis. As of December 31, 2023, the maximum amount of loss, based upon the gross fair values of the derivative instruments, we would incur if these counterparties failed to perform according to the terms of their contracts was \$189 million. In general, many of our over-the-counter derivative instruments and all exchange contracts call for the posting of collateral by the counterparty or by the Company in the forms of letters of credit, parental guarantees or cash. At December 31, 2023, we had pledged collateral in the form of letters of credit to derivative instrument counterparties totaling \$10 million. In addition, we may have offsetting derivative liabilities and certain accounts payable balances with certain of these counterparties, which further mitigates the previously mentioned maximum amount of losses. Certain of the Partnership's derivative contracts have credit-risk-related contingent features that may require the posting of additional collateral in the event of a downgrade of the Partnership's debt rating. At December 31, 2023, if the credit-risk-related contingent features were triggered, the amount of collateral required to be posted would not be material.

The following table summarizes the fair values of unsettled market risk sensitive derivative instrument assets (liabilities) held at December 31, 2023 and changes in their fair values due to market risks. Certain of UGI Utilities' commodity derivative instruments are excluded from the table below because any associated net gains or losses are refundable to or recoverable from customers in accordance with UGI Utilities ratemaking.

	Asset (Liability)				
(Millions of dollars)	Fair Value		Change in Fair Value		
December 31, 2023					
Commodity price risk (1)	\$ (158)	\$	(106)		
Interest rate risk (2)	\$ (1)	\$	(14)		
Foreign currency exchange rate risk (3)	\$ 6	\$	(40)		

- (1) Change in fair value represents a 10% adverse change in the market prices of certain commodities.
- (2) Change in fair value represents a 50 basis point adverse change in prevailing market interest rates.

(3) Change in fair value represents a 10% adverse change in the value of the Euro and the British pound sterling versus the USD.

# ITEM 4. CONTROLS AND PROCEDURES

# (a) Evaluation of Disclosure Controls and Procedures

The Company's disclosure controls and procedures are designed to provide reasonable assurance that the information required to be disclosed by the Company in reports filed or submitted under the Securities Exchange Act of 1934, as amended, is (i) recorded, processed, summarized, and reported within the time periods specified in the SEC's rules and forms, and (ii) accumulated and communicated to our management, including the Interim Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure. The Company's management, with the participation of the Company's Interim Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of the Company's disclosure controls and procedures as of the end of the period covered by this report. Based on that evaluation, the Interim Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures, as of the end of the period covered by this report, were effective at the reasonable assurance level.

# (b) Change in Internal Control over Financial Reporting

No change in the Company's internal control over financial reporting occurred during the Company's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

# PART II OTHER INFORMATION

# ITEM 1. LEGAL PROCEEDINGS

The information set forth in Note 9, Commitments and Contingencies to our Condensed Consolidated Financial Statements included in Item 1 of Part I of this report, is incorporated herein by reference.

# ITEM 1A. RISK FACTORS

In addition to the information presented in this report, you should carefully consider the factors discussed in Part I, "Item 1A. Risk Factors" in our 2023 Annual Report, which could materially affect our business, financial condition or future results. The risks described in our 2023 Annual Report are not the only risks facing the Company. Other unknown or unpredictable factors could also have material adverse effects on future results.

# **ITEM 6. EXHIBITS**

The exhibits filed as part of this report are as follows (exhibits incorporated by reference are set forth with the name of the registrant, the type of report and last date of the period for which it was filed, and the exhibit number in such filing):

Incorporation by Reference  Exhibit	Registrant	Filing	Exhibit
Note Purchase Agreement dated November 30, 2023 by and among UGI Utilities, Inc. and the purchasers listed as signatories thereto.	UGI	Form 8-K (11/30/23)	4.1
Certification by the Interim Chief Executive Officer relating to the Registrant's Report on Form 10-Q for the quarter ended December 31, 2023, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.			
Certification by the Chief Financial Officer relating to the Registrant's Report on Form 10-Q for the quarter ended December 31, 2023, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.			
Certification by the Interim Chief Executive Officer and the Chief Financial Officer relating to the Registrant's Report on Form 10-Q for the quarter ended December 31, 2023, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.			
Inline XBRL Instance - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document			
Inline XBRL Taxonomy Extension Schema			
Inline XBRL Taxonomy Extension Calculation Linkbase			
Inline XBRL Taxonomy Extension Definition Linkbase			
Inline XBRL Taxonomy Extension Label Linkbase			
Inline XBRL Taxonomy Extension Presentation Linkbase Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101)			
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# EXHIBIT INDEX

31.1	Certification by the Interim Chief Executive Officer relating to the Registrant's Report on Form 10-Q for the quarter ended December 31, 2023, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
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32	Certification by the Interim Chief Executive Officer and the Chief Financial Officer relating to the Registrant's Report on Form 10-Q for the quarter ended December 31, 2023, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.INS	Inline XBRL Instance - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document
101.SCH	Inline XBRL Taxonomy Extension Schema
101.CAL	Inline XBRL Taxonomy Extension Calculation Linkbase
101.DEF	Inline XBRL Taxonomy Extension Definition Linkbase
101.LAB	Inline XBRL Taxonomy Extension Label Linkbase
101.PRE	Inline XBRL Taxonomy Extension Presentation Linkbase
104	Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101)

Date: February 1, 2024

February 1, 2024

Date:

# **UGI CORPORATION AND SUBSIDIARIES**

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**UGI** Corporation

(Registrant)

By: /s/ Sean P. O'Brien

Sean P. O'Brien Chief Financial Officer

By: /s/ Jean Felix Tematio Dontsop

Jean Felix Tematio Dontsop

Vice President, Chief Accounting Officer

and Corporate Controller

# CERTIFICATION

# I, Mario Longhi, certify that:

- 1. I have reviewed this periodic report on Form 10-Q of UGI Corporation;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 1, 2024

/s/ Mario Longhi

Mario Longhi Interim President and Chief Executive Officer of UGI Corporation

# CERTIFICATION

# I, Sean P. O'Brien, certify that:

- 1. I have reviewed this periodic report on Form 10-Q of UGI Corporation;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 1, 2024

/s/ Sean P. O'Brien

Sean P. O'Brien Chief Financial Officer of UGI Corporation

# Certification by the Interim Chief Executive Officer and Chief Financial Officer Relating to a Periodic Report Containing Financial Statements

- I, Mario Longhi, Interim Chief Executive Officer, and I, Sean P. O'Brien, Chief Financial Officer, of UGI Corporation, a Pennsylvania corporation (the "Company"), hereby certify that to our knowledge:
  - (1) The Company's periodic report on Form 10-Q for the period ended December 31, 2023 (the "Form 10-Q") fully complies with the requirements of Section 13(a) of the Securities Exchange Act of 1934, as amended; and
  - (2) The information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company.

INTERIM CHIEF EXECUTIVE OFFICER

/s/ Mario Longhi

Mario Longhi

Date: February 1, 2024

CHIEF FINANCIAL OFFICER

/s/ Sean P. O'Brien

Sean P. O'Brien

Date: February 1, 2024